



Magnetic
Latvia

 **LIAA** Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

Textile and Clothing

Industry in LATVIA



Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (as of 1 st January, 2014):	2.0 million
Area:	64 573 km ²
Language:	Latvian (official); Russian, English and German are also widely spoken
Currency:	euro (EUR)
Exchange rate:	1 EUR = 1.33 USD (average in 2013)
GDP growth (2013):	4.2%
GDP in current prices (2013):	EUR 23.222 billion
GDP per capita (2013):	EUR 11 537
FDI stock (2013):	EUR 11.570 billion
FDI stock per capita (2013):	EUR 5 781

Source: Central Statistical Bureau of Latvia, Bank of Latvia

Cover photo from the book
Hand Knitted Socks of Latvia
Publisher: Seibundo-shinkosha
Photographer: Ayako Hachisu



The textile and clothing sector is a cornerstone of Latvian industry, with deep roots in our culture. In the past, Latvia was one of the world's biggest manufacturers of flax. These textile traditions have developed over time, and today we see a sector that is well-equipped with the latest technology and knowhow.

Latvia has in fact become a place where many well-known European, Russian and global brands place their production for smaller orders that need fast turnaround, or that give preference to environmentally sound production. High quality and service-mindedness stand out as key reasons for doing business in Latvia.

In 2013, the textile industry contributed 4 % to the total manufacturing output of Latvia, reaching a turnover of EUR 307 million. Traditionally, it is also a highly export-oriented sector, with 70-80 % of output reaching foreign customers.

It should be noted that Latvia also holds a position as a major lingerie-manufacturing centre in Eastern Europe, with more than 50 producers located in the coastal city of Liepaja alone. Only France possesses a higher concentration of lingerie companies.

Traditional knowledge and new technological skills are now being actively explored in the high-potential natural fibre segment where Latvia has a competitive advantage on the basis of our history, culture, and mind-set.

This catalogue presents information on the most important companies operating in the sector. I am confident it will be of great value for creating new business connections with potential suppliers, distributors, designers, and companies seeking production facilities in the EU. The Investment and Development Agency of Latvia will be glad to assist you in locating appropriate partners and establishing mutually beneficial relationships.

A handwritten signature in black ink, appearing to read 'A. Ozols', written in a cursive style.

Andris Ozols
Director

Investment and Development Agency of Latvia

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Textile and Clothing Industry in Latvia

For centuries, the textile and clothing sector has been one of the most important in the Latvian economy. It has very culturally significant roots, mostly associated with natural materials, high quality, and a true-to-nature lifestyle and values. Even in medieval times, textile products were important export commodities in the context of the Hanseatic League and later.

In the last century, Latvia was one of the most renowned flax and hemp exporters, with almost 70 000 ha of land devoted to the cultivation of these plants. Flax was Latvia's second most important income source after timber. Latvian flax and hemp were associated with the highest standards of the time, as innovative and thorough control methods were used to ensure the highest quality of these fibres.

Linen is still an integral part of the Latvian textile industry, also contributing to niche products such as linen ropes or linen for technical uses. Hemp is also regaining its status through the introduction of new insulating and other technical textile materials.

TEXTILE INDUSTRY AT A GLANCE

While home textiles from linen, such as tablecloths and curtains, are very popular among the local population, the most exclusive linen accessories have been noticed by well-known international brands and are now part of their collections.

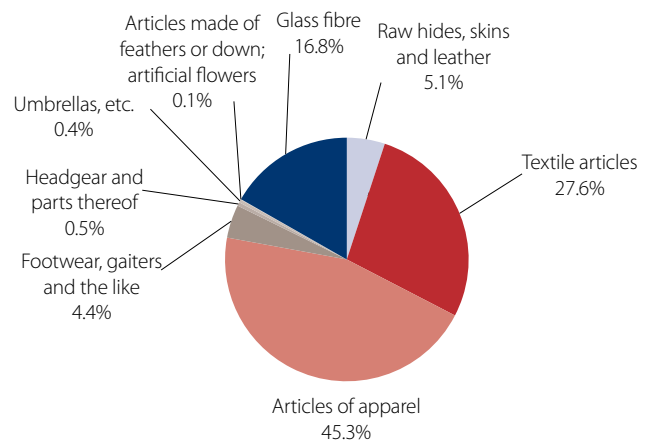
Today, the textile sector is an important part of Latvian industry, combining the best of traditional knowhow with industrial and technological knowledge. This expertise has led to the creation of high value-added products such as silver and amber threads.

Around 13 000 people are employed in more than 1 600 Latvian textile companies, mostly small and medium in size. The sector's contribution to total manufacturing output is 4 %. The capital city of Riga takes the lead as far as the workforce is concerned, followed by the city of Liepaja. However, textile companies are distributed all around Latvia, unleashing the creativeness and inspiration of our people.

The main textile industry sub-sectors are lingerie manufacturing, sewing, weaving, technical textile

manufacturing and artisan textile production. The industry is highly export-oriented, particularly the lingerie segment.

Exports by Subsector in 2013



Source: Association of Latvian Textile and Clothing Industry

The competitive advantages for cooperation with Latvian textile companies are numerous, including short lead times, small and diversified production volumes, as well as the price/quality ratio. Reliability and long-term, mutually beneficial partnerships have allowed the sector to maintain its positions in what is currently a highly volatile market.

The industry is dominated by sewing companies that act as outsourced production facilities for EU brands. This is very convenient, as production and delivery times are short and technical capabilities are advanced – from embroidery and laser cutting to waterproof-garment production. Latvian sewing companies provide customized services, including pattern and other design services.

However, there are also a number of local small- and medium-size companies that create their own collections in jersey, knitwear and other materials, pioneering natural and ecological clothing concepts. Similar philosophies and lifestyle attitudes can be found in the workshops of Latvia's numerous home textile companies – from small to large. This is reinforced by the recent Environmental Performance Index report by Yale and Columbia Universities, which studied more than 130 countries and

ranked Latvia the second most environmentally friendly country in the world.

Many world-renowned automotive and aerospace companies have benefited from Latvia's competence in glass fibre production. In this field, Latvia has several highly innovative companies with great potential for further expansion.

Every year, local small and medium companies present new adult and children's fashion collections, as well as ones in home textile design, all of which are admired by customers around the globe. Latvian fashion designers are gaining more and more international recognition through active participation in prestigious competitions from Paris to Tokyo, as well as by attending numerous design-clothing trade fairs.

Another integral part of textile production in Latvia is lingerie manufacturing. This is a very distinguishing feature, especially in the port city of Liepaja, which alone hosts more than 50 manufacturers. Their creativity and sense of feminine beauty can be appreciated in many international fairs across Europe and Russia. Latvian lingerie manufacturers have won several contests for representing the best fashion trends in this industry. The considerable number of lingerie companies in Latvia is worthy of mention; elsewhere in Europe, only France has a higher concentration of lingerie manufacturers. There are two associations uniting Latvian textile producers: the Association of the Latvian Textile and Clothing Industry and the Association of Latvian Lingerie Manufacturers (LATVERA). The industry is also supported by several education institutions: the Riga School of Arts and Crafts, Latvian Academy of Arts, and the Textiles Faculty of Riga Technical University, as well as several vocational education institutions. Vocational institutions educate 8 % of new employees, from tailors, craftspeople and leather designers, to clothing and textile technologists.

The sector is currently following European industry trends and development is mostly being seen in technical applications of natural fibres, as well as in innovative solutions for non-woven fabrics in the automotive, medical and other sectors. Intelligent textile and garment development is being closely studied by our research institutes and designers, leading to creative products

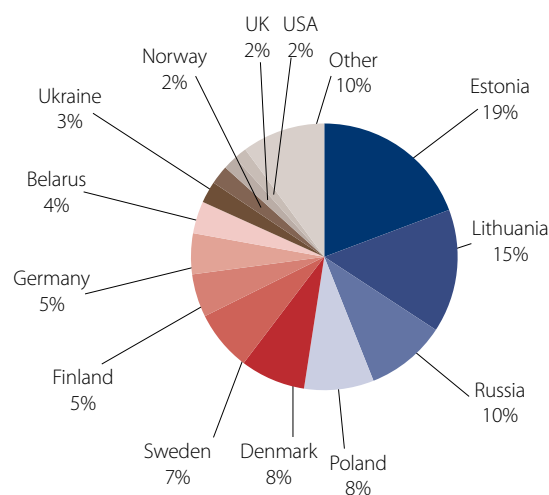
addressing new customer needs. Being well-established, the sector continuously attracts new investment to upgrade existing production facilities and establish new ones.

TEXTILE INDUSTRY STATISTICS

Without a doubt, the major market for Latvian textile goods is the EU, where our most important partners are the Baltic and Scandinavian countries. However, with every passing year, our eastern partners – Russia, Ukraine, and Belarus – have been expanding their contribution to the sector's turnover.

The textile products exported to the west are mostly under private labels. The outsourcing of textile production in Latvia is an integral part of the business. At the same time, exports to Russia and the CIS mostly feature locally designed fashion and lingerie collections, which have an esteemed reputation and appeal to highly demanding clientele.

Exports of Textiles and Leather by Country in 2013 (CN - VIII, XI, XII)

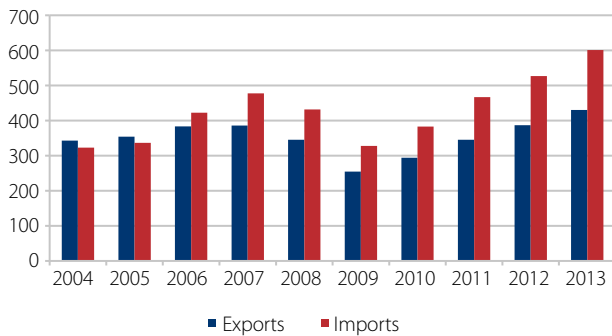


Source: Central Statistical Bureau of Latvia

Obsessed with quality, our producers acquire only the best raw materials imported mainly from Italy, Poland, Germany and Lithuania. These are later transformed into ready-made garments and other textile articles. The latest

trends also show the willingness and ability of Latvian companies to acquire manufacturing plants in the EU. Export markets have grown steadily, expanding to 105 countries. The market is well-diversified, as 95 % of the goods produced land in 21 different countries.

Exports and Imports of Textile Products, million EUR (CN XI)



Source: Central Statistical Bureau of Latvia

The sector has seen significant investment in technology and equipment. Textile and garment companies continuously upgrade and replace their equipment so as to be more productive, cost-effective and thereby competitive. The last three years have shown a steady increase in investment.

The Latvian domestic market is small but steady, and provides an innovative platform from which our producers can launch into foreign markets. Latvia is a bridge that connects east with west – this is one of country's greatest strengths and certainly contributes to the continued growth of the textile sector.

CN sections:

VIII – Raw hides and skins, leather, furskins and articles thereof; saddlery and harness; travel goods, handbags and similar containers; articles of animal gut (other than silkworm gut)

XI – Textiles and textile articles

XII – Footwear, headgear, umbrellas, sun umbrellas, walking sticks, seat-sticks, whips, riding-crops and parts thereof; prepared feathers and articles made therewith; artificial flowers; articles of human hair

Major Product Lines

Page	Company	Preparation and spinning of textile fibres	Weaving of textiles	Finishing of textiles	Manufacture of knitted and crocheted fabrics	Manufacture of made-up textile articles, except apparel	Manufacture of cordage, rope, twine and netting	Manufacture of non-wovens and articles made from non-wovens, except apparel	Manufacture of other technical and industrial textiles
46	66 NORTH BALTIC								
35	ALITA FASHION								
47	AMERI								
66	ARD								
67	ARS TELA								
68	ARTA-F								
11	ARTEX LATVIA								
48	AURORA BALTIKA								
69	BALTIKS EAST								
70	DE FONTE LATVIA								
12	EK AUCE								
71	EMME LATVIA								
49	EVENTUS.JPG								
28	FLEMUR								
36	GLAMORALLE								
13	GPT PRODUCTION LATVIA								
50	GRATIJAS								
51	HYPNOSIS FASHION								
52	JUMS								
72	KLIPPAN-SAULE								
14	KULDĪGAS TEKSTILS								
73	LABDRUKA								
74	LABEL PRO								
15	LATTEX D								
75	LAUMA FABRICS								
37	LAUMA LINGERIE								
76	LENTA								
29	LK FASHION PRO								
38	LOKIS								
22	LOLA DIZAINS								
77	MAGISTR								
53	MAMMU PRODUCTION								
16	MĀRĪTE								
78	MDT BALTIC								
79	MEŽROZE								
54	NARCISS								

Page	Company	Preparation and spinning of textile fibres	Weaving of textiles	Finishing of textiles	Manufacture of knitted and crocheted fabrics	Manufacture of made-up textile articles, except apparel	Manufacture of cordage, rope, twine and netting	Manufacture of non-wovens and articles made from non-wovens, except apparel	Manufacture of other technical and industrial textiles
17	NEMO								
80	NEW LABELS								
39	NEW ROSME								
81	NOTTE								
30	PAADE MODE								
82	PADTEX INSULATION								
31	PETRA.LV								
18	PINGONS								
23	PRO FASHION								
40	REGĪNA N								
55	RITA								
24	"SAKTA" TUKUMS								
41	SIATE								
32	SIKCSI								
25	SNICKERS PRODUCTION, LATVIA								
56	SPECTRE LATVIA								
26	SRC BRASA								
42	STEFIL								
19	STILTEKS								
83	STUDIJA NATURALS								
84	TEXREP BALTICA								
57	TILLY								
58	TĪNES								
85	TONUS ELAST								
59	TOPDESIGN BALTĪKUM								
33	ULLA KIDS								
43	V.I.P.A								
44	V.O.V.A.								
60	VAIDE								
61	VALĒRIJA LUKSS								
86	VALMIERAS STIKLA ŠĶIEDRA								
20	VERSIJA KS								
62	VILACE								
87	VILNAS FABRIKA								
63	YUTA SENSE								
64	ZIB TEKSTILS								

Contract Manufacturing

ARTEX LATVIA

ARTEX LATVIA

Legal form: Ltd
Address: Mazā Juglas iela 3, Rīga, LV-1064, Latvia
Phone: +371 28335978
E-mail: dace.stungrevica@artex.lv

Chairwoman of the Board: Ms Dace Stungrevica
Contact: Ms Dace Stungrevica
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Latvian, Russian, Swedish
Number of employees: 59
Founded in: 2010

Turnover in 2013: EUR 701 000
Turnover in 2012: EUR 661 000
Export volume in 2013: EUR 629 000
Export volume in 2012: EUR 402 000
Main markets: Sweden

Business profile: Our main customers are in the automotive and furniture industries. *Artex Latvia* produces fabric and leather covers for train, bus, airplane and boat seating, and covers for hotel and office chairs. We develop the ideas of customers and manufacture textile products. We also offer development and sewing services for jersey- and sportswear.

Seeking cooperation in: We are looking for new customers in the automotive and furniture industries.



EK AUCE

Legal form: Ltd
Address: Miera iela 27, Auce, Auces nov., LV-3708, Latvia
Phone: +371 63745232
Fax: +371 63781716
E-mail: aija@ekauce.lv

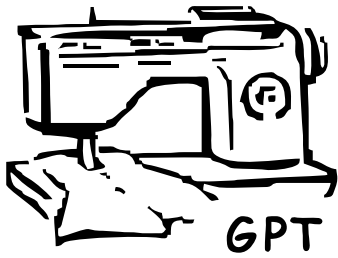
Member of the Board: Ms Aija Vežuka
Contact: Ms Aija Vežuka
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 202
Founded in: 1996

Turnover in 2013: EUR 1 900 000
Turnover in 2012: EUR 2 100 000
Export volume in 2013: EUR 1 800 000
Export volume in 2012: EUR 2 100 000
Main markets: Denmark, Germany, Latvia, Sweden

Business profile: Textiles: knitted underwear, T-shirts, jackets, tops, pants and other special sportswear; knitted accessories for adults and children; waterproof garments and special wear for anglers, etc.

Seeking cooperation in: We are looking for textile companies interested in our sewing services.





GPT PRODUCTION LATVIA

Legal form: Ltd
Address: Talsu iela 11, Tukums, Tukuma nov., LV-3101, Latvia
Phone: +371 63182098, +371 29107965
Fax: +371 63181202
E-mail: inga@garment.lv
Website: www.garment.lv

Member of the Board: Mr Aarno Tapani Jaakola
Contact: Ms Inga Jäkola
Position of the contact person: General Manager
Languages spoken: English, Finnish, German, Latvian, Russian
Number of employees: 97
Founded in: 2010

Turnover in 2013: EUR 1 600 000
Turnover in 2012: EUR 1 000 000
Export volume in 2013: EUR 1 500 000
Export volume in 2012: EUR 1 000 000
Main markets: Finland, Latvia

Business profile: *GPT Production Latvia* manufactures textile products in our factory located in Tukums, western Latvia as well as cutting services at our cutting room in Vangaži, 30 km east of Riga. Our main focus is on manufacturing workwear and tricot products for our customers under their own brand names.

Seeking cooperation in: As a subcontractor for cutting and sewing services.



KULDĪGAS TEKSTILS

Legal form: Ltd
Address: Dzirnāvu iela 18/1, Kuldīga, Kuldīgas nov.,
LV-3301, Latvia
Phone: +371 63322817
Fax: +371 63350295
E-mail: janis@kultex.lv
Website: www.marbacktricot.com

Chairman of the Board: Mr Jonas Lorentzon
Contact: Mr Jānis Mežgailis
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 122
Founded in: 1992

Turnover in 2013: EUR 1 000 000
Turnover in 2012: EUR 856 000
Export volume in 2013: EUR 1 000 000
Export volume in 2012: EUR 856 000
Main markets: Sweden

Business profile: High-quality tricot clothing for companies under their own label. Our main production consists of children's clothing, underwear, fashion, workwear, custom-made profile items and fabrics.

- High-quality striped and solid-colour children's wear in ecologically grown cotton or wool.
- Premium retail garments in striped and solid-colour single jersey, piqué and rugby. Sweatshirts and underwear in natural or synthetic fibres or blends.
- Technical textiles for workwear; industrial wash, high-visibility and flame-retardant garments according to EN 20471 and EN 11612.
- Functional wool/polyester long johns, undershirts, T-shirts, polo shirts and sweatshirts according to *MerinoPerform*.
- Special design profile garments.
- Fabrics.
- PVC coating of socks and shoe covers for nuclear power plants.

Seeking cooperation in: Please see business profile.





LATTEX D

Legal form: Ltd
Address: Stacijas iela 63, Daugavpils, LV-5401, Latvia
E-mail: lattexd@inbox.lv
Website: www.lattex.lv

Members of the Board: Ms Jeļena Fleišere, Ms Olga Mureviča
Contact: Ms Gaļina Koguca
Position of the contact person: Secretary
Languages spoken: English, German, Latvian, Russian
Number of employees: 63
Founded in: 2010

Turnover in 2013: EUR 902 000
Turnover in 2012: EUR 566 000
Export volume in 2013: EUR 874 000
Export volume in 2012: EUR 566 000
Main markets: Estonia, Latvia

Business profile: Tailoring (suits, dresses, jackets, overalls, etc.).

Seeking cooperation in: Accepting new orders, welcoming wholesalers for cooperation.





MĀRĪTE

Legal form: Ltd
Address: Krišjāņa Barona iela 8, Jelgava, LV-3001, Latvia
Phone: +371 63023083
E-mail: maritesia@inbox.lv

Member of the Board: Mr Valdis Vzenkovskis
Contact: Mr Valdis Vzenkovskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 40
Founded in: 1993

Turnover in 2013: EUR 294 000
Turnover in 2012: EUR 295 000
Main markets: Latvia

Business profile: The company offers wholesale sewing services and the production of outdoor knitted clothes. Highly skilled in processing technologies for lightweight fabrics.

Seeking cooperation in: We are interested in orders from distributors for the mass-production of knitted outdoor clothing (sweatshirts, cardigans, vests).



NEMO

Legal form: Ltd
Address: Sporta iela 8, Krāslava, Krāslavas nov., LV-5601,
Latvia
Phone: +371 29208520
E-mail: customers@nemosewing.lv
Website: www.nemosewing.eu

Chairwoman of the Board: Ms Inga Zemdega-Grāpe
Contact: Ms Inga Zemdega-Grāpe
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 225
Founded in: 1971

Turnover in 2013: EUR 1 600 000
Turnover in 2012: EUR 1 600 000
Export volume in 2013: EUR 1 300 000
Export volume in 2012: EUR 1 400 000
Main markets: Denmark, Estonia, Finland

Business profile: Professional sewing and preproduction services:

- FF (fully fabricated); CM, CMT and CMT+ including trim purchase
 - Patterns: construction, digitizing, grading, markers, plotting, technical documentation and samples
- Specialized in high-end and classic fashion garments:
- Outerwear – coats, trench coats, jackets
 - Blazers, trousers, skirts, dresses
 - Uniforms and corporate wear
 - Cocktail and evening dresses
 - Home textiles

We offer: (1) Top quality guaranteed. All garments are manually inspected. (2) Small quantities starting from 100 per style. (3) Order completion in a maximum of four weeks.

Seeking cooperation in: Interested in orders from owners of ladies' wear brands and fashion houses, especially for day and evening dresses and blazers.





PINGONS

Legal form: Ltd
Address: Lāčplēša iela 87B, Rīga, LV-1011, Latvia
Phone: +371 67286551
Fax: +371 67504278
E-mail: riga@pingons.net
Website: www.pingons.net

Member of the Board: Mr Vladimirs Beketovs
Contact: Mr Vladimirs Beketovs
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 75
Founded in: 1995

Turnover in 2013: EUR 1 800 000
Turnover in 2012: EUR 1 500 000
Export volume in 2013: EUR 857 000
Export volume in 2012: EUR 533 000
Main markets: Estonia, Germany, Latvia, Lithuania,
Romania, Russia, Scandinavian countries

Business profile: *Pingons* is a Latvian high-quality sock manufacturer with more than 20 years of experience in this field. The majority of our production is exported to the European markets, Scandinavia and Baltics, and Russia. The company's challenge is to deliver our partners' orders reliably and profitably. We create collections to fit each customer's individual needs and requirements.

Seeking cooperation in: The major target of our marketing policy is to increase the number of customers who prefer socks under private labels. We are sure that our experience, desire to work and reasonable prices are the keys to successful cooperation from which you will benefit, like all our partners do.



Stil#teks

STILTEKS

Legal form: Ltd
Address: Skolas iela 8, Ugāle, Ugāles pag., Ventspils nov.,
LV-3615, Latvia
Phone: +371 29231490
E-mail: stilteks@inbox.lv

Member of the Board: Ms Māra Leite
Contact: Ms Māra Leite
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 31
Founded in: 2003

Turnover in 2013: EUR 208 000
Turnover in 2012: EUR 232 000
Main markets: Latvia

Business profile: Women's clothes, children's clothes,
home textiles, work clothes (light).

Seeking cooperation in: Our company's main goal is
to find a customer(s) with whom we can built a lasting
business relationship and sign a contract without any
intermediaries.





VERSIJA KS

Legal form: Ltd
Address: Bauskas iela 22, Rīga, LV-1004, Latvia
Phone: +371 67622311, +371 29678654
Fax: +371 67622311
E-mail: info.versijaks@inbox.lv
Website: www.versijaks.com

Member of the Board: Ms Irēna Ksenofontova
Contact: Ms Irēna Ksenofontova
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 12
Founded in: 2011

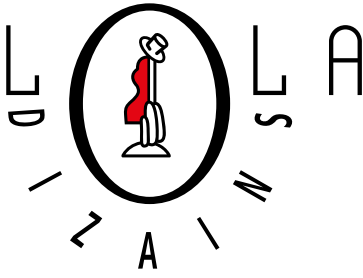
Turnover in 2013: EUR 73 000
Turnover in 2012: EUR 64 000
Main markets: Latvia

Business profile: Manufacture of fleece outerwear and sportswear, e.g., fleece jackets, sweaters, vests and cardigans with embroidery or customer logo embroidery, trousers, leggings from our or customers' materials; windproof garments; workwear and thermalwear. Home textiles from cotton and linen, with embroidery, from our or customers' materials. Souvenirs with any type of embroidery.

Seeking cooperation in: We are looking for partners interested in our products with minimum orders of 100 pieces.



Workwear and Uniforms



LOLA DIZAINS

Legal form: Ltd

Address: Jelgavas iela 47, Rīga, LV-1004, Latvia

Phone: +371 67617606, +371 67613419

Fax: +371 67617606

E-mail: info@loladizains.lv

Website: www.loladizains.lv

Chairman of the Board: Mr Alexandr Yuzhenko

Contact: Ms Kristīne Kujikovska

Position of the contact person: Secretary

Languages spoken: English, Latvian, Russian

Number of employees: 60

Founded in: 1999

Turnover in 2013: EUR 1 800 000

Turnover in 2012: EUR 1 500 000

Export volume in 2013: EUR 551 000

Export volume in 2012: EUR 607 000

Main markets: Estonia, Latvia, Lithuania

Business profile: Manufactured garments: overalls; coveralls; jackets; trousers, jeans/denim, shorts; safety workwear for electricians, fire fighters, welders; robes, kitchen wear; classical shirts; sportswear; outerwear; fleece garments (sweatshirts, cardigans, vests); technical underwear; fashion clothes; souvenirs; polo shirts, T-shirts and other knitwear garments; caps, gloves, scarves. Manufacture of safety workwear (increased work and health risk conditions) for electricians (according to EN 61482-1-2:2007 class2), metal workers and welders (EN ISO 11611), heat protective clothing (EN ISO 11611), fire-fighters (EN 469:1996-01), high visibility garments (EN 471). Services: design.

Seeking cooperation in: Thanks to our experience, excellent work and reliable long-term relationships with customers, *Lola Dizains* is growing. We seek new markets and customers. We offer the manufacture of workwear, sportswear and knitwear; safety workwear for increased work and health risk conditions; fashion clothes for retail chains.





PRO FASHION

Legal form: Ltd
Address: Krišjāņa Barona iela 119, Rīga, LV-1012, Latvia
Phone: +371 67299420, +371 26806451
Fax: +371 67314210
E-mail: profashion@inbox.lv
Website: www.profashion.lv

Chairwoman of the Board: Ms Violeta Pojeska
Contact: Mr Sergey Sokolov
Position of the contact person: Project Manager
Languages spoken: English, Latvian, Russian
Number of employees: 25
Founded in: 2009

Turnover in 2013: EUR 370 000
Turnover in 2012: EUR 421 000
Export volume in 2013: EUR 11 000
Export volume in 2012: EUR 9 000
Main markets: EU countries

Business profile: Uniform clothes: school uniforms, workwear; other clothing.

Seeking cooperation in: We are ready to fulfil orders on sewing different kinds of uniform clothes, school uniforms, workwear and any other sewed products. Our staff have more than 15 years of experience working in the sewing industry with both Latvian and foreign customers.





"SAKTA" TUKUMS

Legal form: Ltd
Address: Lielā iela 59A, Tukums, Tukuma nov., LV-3101, Latvia
Phone: +371 63126810
Fax: +371 63180190
E-mail: pasutijumi@sakta.lv, info@sakta.lv, igors@sakta.lv, sandija@sakta.lv
Website: www.sakta.lv

Chairwoman of the Board: Ms Dzintra Kļaviņa
Contact: Ms Dzintra Kļaviņa
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 136
Founded in: 1993

Turnover in 2013: EUR 1 600 000
Turnover in 2012: EUR 1 400 000
Main markets: Estonia, Finland, Germany, Sweden

Business profile: "Sakta" Tukums is one of the biggest workwear manufacturers in Latvia, specializing in the design and manufacturing of different series of professional work clothing for medical institutions, pharmaceutical, electronics, and service-sector companies, construction, forest workers, agricultural businesses and processing workers, etc. Workwear production uses natural and blended fabrics manufactured in Latvia, Estonia, Poland, Finland and Russia. All these fabrics have international quality certificates.

Seeking cooperation in: Provision of services, work apparel, sewing and wholesaling.





SNICKERS PRODUCTION, LATVIA

Legal form: Ltd
Address: Pasta iela 12, Tukums, Tukuma nov., LV-3101, Latvia
Phone: +371 63181208
E-mail: kaspars.sedlenieks@snickersworkwear.com
Website: www.snickerworkwear.com

Member of the Board: Mr Helm Alexander Georg Wennergren
Contact: Mr Kaspars Sedlenieks
Position of the contact person: Managing Director
Languages spoken: English, Latvian, Russian
Number of employees: 49
Founded in: 1992

Turnover in 2013: EUR 2 000 000
Turnover in 2012: EUR 1 600 000
Export volume in 2013: EUR 2 000 000
Export volume in 2012: EUR 1 600 000
Main markets: Belgium, Denmark, Finland, Germany, Ireland, Norway, Sweden, Switzerland

Business profile: Workwear: trousers, jackets, overalls, high-visibility garments.

Seeking cooperation in: Please see business profile.





SRC BRASA

Legal form: Ltd
Address: Pārslas iela 3, Rīga, LV-1002, Latvia
Phone: +371 67311624
Fax: +371 67311620
E-mail: info@brasa.lv, info@suitedsystems.com
Website: www.brasa.lv, www.suitedsystems.com

Member of the Board: Mr Kristiāns Brēdermanis
Contact: Mr Oļegs Krauja
Position of the contact person: Chief Executive Officer
Languages spoken: English, German, Latvian, Russian
Number of employees: 340
Founded in: 2006

Turnover in 2013: EUR 1 800 000
Turnover in 2012: EUR 1 500 000
Export volume in 2013: EUR 707 000
Export volume in 2012: EUR 665 000
Main markets: Belgium, Germany, Estonia, Finland, France, Iceland, Kazakhstan, Latvia, Mexico, Norway, Poland, Sweden, Switzerland, Ukraine, UK

Business profile: *SRC Brasa* designs and produces military, police, special unit uniforms and special equipment; knitted underwear; workwear; casual dresses. We can supply customers with individual clothing systems under the company's brand *Suited Systems*. ISO 9001 and ISO 14001 certified.

Seeking cooperation in: Looking for new long-term partners, end users, distributors, sellers.



Children's Wear



dance collection

FLEMUR

Legal form: Ltd
Address: Stacijas iela 63, Daugavpils, LV-5401, Latvia
Phone: +371 65420050, +371 26537758
Fax: +371 65420054
E-mail: flemur@lattex.lv
Website: www.flemur.lv

Members of the Board: Ms Jeļena Fleišere, Ms Olga Mureviča
Contact: Ms Svetlana Berkovska
Position of the contact person: Project Manager
Contact: Ms Galina Koguca
Position of the contact person: Secretary
Languages spoken: English, Latvian, Russian
Number of employees: 42
Founded in: 2011

Turnover in 2013: EUR 435 000
Turnover in 2012: EUR 211 000
Export volume in 2013: EUR 429 000
Export volume in 2012: EUR 202 000

Main markets: Latvia, Lithuania, Russia, USA

Business profile: Children's clothing, sportswear, dancewear.

Seeking cooperation in: New orders. Cooperation with suppliers of fabrics, accessories.





LENY TOMY FACTORY

LK FASHION PRO (Leny Tomy Factory brand)

Legal form: Ltd
Address: Martas iela 1, Rīga, LV-1011, Latvia
Phone: +371 26586790
E-mail: info@lenytomyfactory.com,
liene.andersone@lenytomyfactory.com
Website: www.lenytomyfactory.com

Member of the Board: Ms Liene Andersone
Contact: Ms Liene Andersone
Position of the contact person: Member of the Board/
Managing Director/ Chief Designer
Languages spoken: English, Latvian, Russian
Number of employees: 3
Founded in: 2012

Turnover in 2013: EUR 42 000
Turnover in 2012: EUR 19 000
Export volume in 2013: EUR 33 000
Export volume in 2012: EUR 15 000
Main markets: France, Greece, Italy, Kuwait, Portugal,
Russia, Saudi Arabia, South Korea, Qatar, UAE

Business profile: *Leny Tomy Factory* creates elegant and beautiful children's clothing for celebrations and special occasions. The brand offers garments for both girls and boys up to the age of 12 (152 cm). Timeless, stylish designs, high-quality fabrics, perfect texture and lovely linings are key features of our collections. We produce two new collections every year. All products are made of carefully chosen, child-appropriate materials and hand-made in Latvia with great care and in accordance with the highest quality standards. All our collections shine out with distinct and classic elegance as well as being modern chic.

Seeking cooperation in: Please see business profile.





PAADE MODE

Legal form: Ltd
Address: Sīpeles iela 36, Mārupe, Mārupes nov., LV-2167, Latvia
Phone: +371 26123613
E-mail: info@paade.lv
Website: www.paade.lv

Member of the Board: Ms Linda Raituma
Contact: Ms Linda Raituma
Position of the contact person: Member of the Board
Languages spoken: English, German, Latvian, Russian
Number of employees: 3
Founded in: 2011

Turnover in 2013: EUR 33 000
Turnover in 2012: EUR 8 000
Export volume in 2013: EUR 13 000
Export volume in 2012: EUR 803
Main markets: Belgium, UK, Finland, France, Israel, Italy, Latvia, Netherlands, Russia, South Korea, Spain, Turkey, USA

Business profile: *Paade Mode* supplies organic, smart casual clothing, ethically made in Latvia for boys and girls up to the age of 10 (140 cm). *Paade* differentiates itself by offering exquisite simplicity, contemporary heritage and splendour in its clear lines and natural materials, maintaining slow fashion traditions. The *Paade* brand aims to respect and support natural beauty avoiding any domination over children and respecting their personality. The designer has included dresses, skirts, blouses and shirts, vests, jackets, coats, parkas, suits, knitted dresses, sweaters and pants in the collection. The knits have been produced from Merino wool, Royal alpaca, silk, cashmere, while the smart casual clothing is from cotton, viscose, silk, wool and cashmere.

Seeking cooperation in: Please see business profile.





PETRA.LV

Legal form: Ltd
Address: Brīvības gatve 204B, Rīga, LV-1039, Latvia
Phone: +371 29129862, +371 26597100
E-mail: katrina@petra.lv
Website: www.petra.lv

Chairwoman of the Board: Ms Katrīna Pastore-Ozoliņa
Contact: Ms Inese Valta
Position of the contact person: Member of the Board
Languages spoken: English, German, Latvian, Russian
Number of employees: 3
Founded in: 2010

Turnover in 2013: EUR 61 000
Turnover in 2012: EUR 20 000
Export volume in 2013: EUR 54 000
Export volume in 2012: EUR 1 000
Main markets: Denmark, Germany, Latvia, Lithuania, Russia, UK

Business profile: *Petra* is a Latvian children's clothing brand founded in 2010. The company's core business is the production of children's clothing, particularly girls' dresses, skirts, tops and coats. *Petra's* dream dresses make every active girl not only feel free and comfortable, but also look beautiful, because *Petra* uses only high-quality and skin-friendly cotton material in bright and joyful colours. The designs are simple and practical and created for everyday adventures and celebrations! Children are the source of inspiration for creating *Petra* apparel, therefore the dresses are made with a real understanding of little girls' big dreams and with respect for mothers' caring concerns and requirements. The collections also are distinguished by their hand-made accents. *Petra's* collections are designed for girls in sizes from 74-170. In addition to dresses, *Petra* also creates matching accessories.

Seeking cooperation in: We are looking for potential customers and cooperation partners in wholesale and retail for the *Petra* brand.





SIKSI

Legal form: Ltd
Address: Eduarda Tisē iela 75-62, Liepāja, LV-3407, Latvia
Phone: +371 29612116
E-mail: sikksi@sikksi.lv
Website: www.sikksi.lv

Member of the Board: Ms Līga Ozola
Contact: Ms Kristīne Ķinēna
Position of the contact person: Manager
Languages spoken: English, Latvian, Russian
Number of employees: 4
Founded in: 2013

Main markets: Latvia

Business profile: We manufacture underwear, pyjamas and nightwear for children, made from high-quality cotton. The company specializes in classic designs, adapted for wearers' convenience. Our designs are made without prints and consist of natural materials, promoting the well-being of the child. We offer pyjamas, nightgowns for girls, boxer shorts for boys (sizes from 89-164), and a very necessary product – cotton bras for teenagers (sizes from 110-152).

Seeking cooperation in: We are looking for potential customers and cooperation with retailers – individual small shops for children, wholesale chains, distributors and sales points for the *Sikksi* brand.





ULLA KIDS (Miime brand)

Legal form: Ltd
Address: Raiņa iela 4, Madona, Madonas nov., LV-4801, Latvia
Phone: +371 27710050
E-mail: miime.lv@gmail.com
Website: www.miime.lv

Member of the Board: Mr Mairis Antapsons
Contact: Ms Vineta Valka
Position of the contact person: Designer
Languages spoken: English, Latvian, Russian
Number of employees: 1
Founded in: 2011

Turnover in 2013: EUR 149
Turnover in 2012: EUR 3 000
Main markets: Latvia

Business profile: *Miime* is a children's clothing and accessories' brand that is manufactured in Latvia. Each item of *Miime* clothing is made on the basis of children's needs and wishes. *Miime* clothes are designed to make children feel comfortable and relaxed. All *Miime* clothing is made of skin-friendly fabric and is very visually appealing in terms of fashion and trends. We want our clothing to complement and highlight the character of the person wearing our clothes, which is why we work hard to make them different and special. In the current collection, we use combinations of denim and different knits, making the collection more interesting, more modern and more diverse. These two fabrics will be your best friends on rainy autumn evenings and cold winter days. Every item is made with care and love, so *Miime* clothing is an example of very high quality and the latest fashion trends.

Seeking cooperation in: Cooperation with retail chains and companies willing to represent our brand abroad.



Lingerie



ALITA FASHION (Bona Dea brand)

Legal form: Ltd
Address: Ganību dambis 29, Rīga, LV-1005, Latvia
Phone: +371 29434633
E-mail: info@bonadea-lingerie.com
Website: www.bonadea-lingerie.com,
www.bonadea-fashion.com

Chairwoman of the Board: Ms Alla Šorina
Contact: Ms Alla Šorina
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Estonian, Latvian, Russian,
Ukrainian
Number of employees: 11
Founded in: 2005

Turnover in 2013: EUR 158 000
Turnover in 2012: EUR 128 000
Export volume in 2013: EUR 158 000
Export volume in 2012: EUR 126 000
Main markets: Czech Republic, Estonia, Italy, other EU
countries, Russia

Business profile: *Bona Dea* is famous for its elegant and high-quality knitwear, mostly made of seamless tubular components and created to be absolutely soft, gentle and comfortable. 100 % made in Europe; we use the finest materials and yarns only from the most luxurious haute couture suppliers from France and Italy. Respecting your individuality, all our garments are made in limited quantities to allow every woman to be unique. We make our garments under two brand names: *Bona Dea* and *Bona Dea Prima Linea*. Only natural fabrics and the finest lace are used in our garments. We also create our own designs for printed fabrics, especially for silk and silk blends. Every piece is hand-made, ensuring unrivalled quality and attention to detail in every aspect from design through to production.

Seeking cooperation in: New customers in the EU and all over the world. We are particularly interested in presenting our collection to potential French customers. We will be happy to start working with new agents, showrooms and multi-brand stores.



AMORALLE

GLAMORALLE (Amoralle brand)

Legal form: Ltd
Address: Antonijas iela 21, Rīga, LV-1010, Latvia
Phone: +371 26522832
E-mail: polina@amoralle.com
Website: amoralle.com

Member of the Board: Ms Inese Ozola
Contact: Ms Polina Nazarova
Position of the contact person: CEO
Languages spoken: Latvian, Russian
Number of employees: 5
Founded in: 2014

Business profile: Presently *Amoralle* collections include women's ready-to-wear legwear, nightwear, lingerie and loungewear lines. *Amoralle* designs are characterized by their exquisite quality and refined details. Each model is hand-made from the highest quality fabrics and lace, paying special attention to detailing.

Seeking cooperation in: Wholesalers, department stores, boutiques.



LAUMA LINGERIE

Legal form: JSC
Address: Ziemeļu iela 19, Liepāja, LV-3405, Latvia
Phone: +371 63410200
Fax: +371 63410201
E-mail: info@laumalingerie.com
Website: www.laumalingerie.com

Chairwoman of the Board: Ms Linda Matisone
Contact: Ms Linda Matisone
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 259
Founded in: 2005

Turnover in 2013: EUR 10 300 000
Turnover in 2012: EUR 8 200 000
Export volume in 2013: EUR 8 800 000
Export volume in 2012: EUR 7 000 000
Main markets: Estonia, Germany, Latvia, Lithuania, other EU countries, Belarus, Russia, Ukraine and other countries

Business profile: *Lauma Lingerie* is one of the leading producers of ladies' lingerie in the Baltic States. The company produces lingerie under two brand names: *Lauma Lingerie* and *Laumelle Lingerie*. The main goals of the company are to create, produce and sell lingerie collections, as well as the promotion of our brands in target markets. Our lingerie collections are designed for two seasons: spring/summer and autumn/winter. As a result of our long-term experience and manufacturing traditions, our lingerie collections are offered in particularly wide size ranges, from 65 AA to 120 J. OEKO-TEX Standard 100 certified.

Seeking cooperation in: Looking for potential customers and cooperation partners in wholesale and retail for the *Lauma Lingerie* and *Laumelle Lingerie* brands.



ORHIDEJA

LINGERIE

LOKIS

Legal form: Ltd
Address: Krūmu iela 27, Liepāja, LV-3405, Latvia
Phone: +371 63425116
Fax: +371 63442001
E-mail: info@orhideja.net
Website: www.orhideja.net

Member of the Board: Mr Andrejs Prijma
Contact: Mr Andrejs Prijma
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 133
Founded in: 1993

Turnover in 2013: EUR 2 100 000
Turnover in 2012: EUR 2 100 000
Export volume in 2013: EUR 2 100 000
Export volume in 2012: EUR 2 100 000
Main markets: European countries, Russia

Business profile: Manufacture of a wide range of products including fashionable and elegant lingerie, classical lingerie, shapewear and swimwear. *Orhideja* offers specially developed, large size range styles up to H cups. Available in all collections. Perfect fit, high quality and reasonable pricing strategy are the main principles of our company's operations. Short production lead times and fast delivery to any European country. Our factory also offers private label production. SEDEX certified.

Seeking cooperation in: Wholesalers, distribution agents, retail chains, retailers.



ROSME

RIGA UNDERWEAR

NEW ROSME

Legal form: Ltd
Address: Hanzas iela 18, Rīga, LV-1045, Latvia
Phone: +371 67559005
Fax: +371 67830314
E-mail: contact@rosme.lv
Website: www.rosme.lv

Member of the Board: Mr Edgars Štelmahers
Contact: Mr Kaspars Sprīņķis
Position of the contact person: Sales and Marketing Director
Languages spoken: English, Latvian, Russian
Number of employees: 309
Founded in: 1993

Turnover in 2013: 9 400 000
Turnover in 2012: 8 300 000
Export volume in 2013: 7 900 000
Export volume in 2012: 7 200 000
Main markets: Belarus, Czech Republic, Estonia, Finland, Germany, Russia, Sweden, Ukraine

Business profile: *Rosme*, a true Baltic pearl, has been reflecting elegance and beauty in sophisticated lingerie that has been produced in Latvia since 1952. Wearing *Rosme* underwear, swimwear, nightwear, shapewear as well as sportswear collections, both slender and curvy women can enjoy the benefits of affordable luxury and stay trendy in every situation. Special attention has been paid to details thus providing the best possible quality and allowing the most popular bra cup shapes to be developed to perfection. Investment in state-of-the-art machinery has made possible the production of hundreds of thousands of garments monthly and 2 million units a year, using the latest technological advances.

Seeking cooperation in: We are looking for new partners: wholesalers, retailers, on-line based companies, agents.





REGINA N

Legal form: Ltd
Address: Oskara Kalpaka iela 68/70, Liepāja, LV-3405,
Latvia
Phone: +371 63487216
Fax: +371 63487216
E-mail: info@regina-n.lv
Website: www.regina-n.lv

Member of the Board: Ms Anna Noskova
Contact: Ms Anna Noskova
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 45
Founded in: 1997

Turnover in 2013: EUR 710 000
Turnover in 2012: EUR 710 000
Export volume in 2013: EUR 670 000
Export volume in 2012: EUR 668 000
Main markets: Estonia, Germany, Lithuania, Poland, Russia,
Ukraine

Business profile: Manufacturer of ladies' lingerie,
shapewear and corsetry items.

Seeking cooperation in: We are looking for new
partners: wholesalers, retailers, agents and online based
companies.





SIATE

Legal form: Ltd
Address: Rīņķu iela 20/22, Liepāja, LV-3405, Latvia
Phone: +371 29413355
Fax: +371 63443015
E-mail: info@elli.lv
Website: www.elli.lv

Chairman of the Board: Mr Sergejs Vislijs
Contact: Mr Sergejs Vislijs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 55
Founded in: 2003

Turnover in 2013: EUR 1 000 000
Turnover in 2012: EUR 994 000
Export volume in 2013: EUR 1 000 000
Export volume in 2012: EUR 994 000
Main markets: Denmark, Estonia and other EU countries

Business profile: Women's lingerie manufacturer.

Seeking cooperation in: Please see business profile.



Stefi L

STEFI L

Legal form: Ltd
Address: Krūmu iela 5, Liepāja, LV-3405, Latvia
Phone: +371 63486060
Fax: +371 63486060
E-mail: stefi-l@inbox.lv
Website: www.stefi-l.ru

Chairwoman of the Board: Ms Svetlana Sokolova
Contact: Ms Svetlana Sokolova
Position of the contact person: Chairwoman of the Board
Languages spoken: Russian
Number of employees: 72
Founded in: 1996

Turnover in 2013: 1 800 000
Turnover in 2012: 1 800 000
Export volume in 2013: 1 800 000
Export volume in 2012: 1 800 000
Main markets: Estonia, Russia

Business profile: *Stefi L* is a European manufacturer of corsetry. *Stefi L* lingerie embodies beauty, style, and quality. Traditionally we work in two directions – we design classic lingerie and fashion collections. Our factory is equipped with high-quality sewing equipment from Japanese company *Juki*. Computer equipment and software from German company *Assist* was acquired for our design office, enabling us to speed up our modelling and design processes remarkably.

Seeking cooperation in: We are looking for new trading opportunities in Russia.





V.I.P.A

Legal form: Ltd
Address: Flotes iela 16, Liepāja, LV-3405, Latvia
Phone: +371 63428714
Fax: +371 63428718
E-mail: info@vip-a.eu
Website: www.vip-a.eu

Member of the Board: Ms Aida Haidarova
Contact: Ms Aida Haidarova
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 23
Founded in: 2006

Turnover in 2013: EUR 437 000
Turnover in 2012: EUR 639 000
Export volume in 2013: EUR 360 000
Export volume in 2012: EUR 567 000
Main markets: Australia, Austria, Estonia, Japan, Kazakhstan, Lithuania, Russia, Singapore, Ukraine, UK and other countries

Business profile: Lingerie, shapewear, swimwear, homewear, outerwear and many different accessories such as eye masks, stockings, belts and footwear, etc.

Seeking cooperation in: Sales representatives, sales agents, retailers.





V.O.V.A.

Legal form: Ltd
Address: Koku iela 10, Liepāja, LV-3405, Latvia
Phone: +371 63441059
Fax: +371 63442781
E-mail: info@vova.lv
Website: www.vova.lv

Member of the Board: Mr Vladimirs Zozuļa
Contact: Mr Ints Hamanis
Position of the contact person: Commercial Manager
Languages spoken: English, Latvian, Russian
Number of employees: 313
Founded in: 1991

Turnover in 2013: EUR 5 700 000
Turnover in 2012: EUR 5 900 000
Export volume in 2013: EUR 5 100 000
Export volume in 2012: EUR 5 100 000
Main markets: EU countries, Israel, Kazakhstan, Moldova, Russia, Ukraine and other – 29 countries in total

Business profile: Production of ladies' lingerie and swimwear. We handle the entire production cycle, from design ideas and development to final production and shipping to our customers. *V.O.V.A Lingerie* is recognized as one of the largest ladies' apparel manufacturers in the Baltic States and is pleased to offer contract manufacturing services or sales of our collections: classical or fashion of great quality. Skills we can offer potential customers:

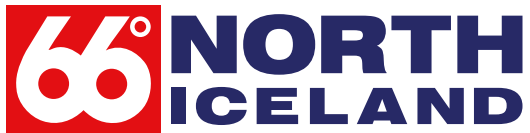
- Competent and skilled labour force
- Experience in working with international companies and global export
- Well-developed infrastructure and advantageous geographic location
- Short delivery times

Our capacity is 120 000 items per month. We also can offer flexible production terms: lead times from 8 to 12 weeks, small minimum production runs of 1 000 pieces per colour, and 100 % quality checks on manufactured goods.

Seeking cooperation in: Wholesalers, cooperation with other companies to offer sewing capacity development; agents.



Ready-to-wear



66 NORTH BALTIC

Legal form: Ltd
Address: Lielā iela 77, Saldus, Saldus nov., LV-3801, Latvia
Phone: +371 63881247
Fax: +371 63881156
E-mail: baltic@66north.lv
Website: www.66north.com

Chairman of the Board: Mr Helgi Runar Oskarsson
Contact: Ms Silva Landmane
Position of the contact person: General Manager
Languages spoken: English, Latvian, Russian
Number of employees: 250
Founded in: 1999

Turnover in 2013: EUR 7 000 000
Turnover in 2012: EUR 5 800 000
Export volume in 2013: EUR 6 800 000
Export volume in 2012: EUR 5 500 000

Main markets: Austria, Belgium, Canada, Denmark, Estonia, Finland, France, Germany, Greenland, Iceland, Japan, Lithuania, Netherlands, Norway, Sweden, Switzerland, US and other countries

Business profile: Garments made from *Polartec* fabrics. Water- and wind-proof garments, also from PVC fabrics. Workwear.

Seeking cooperation in: More sales in EU, and also in Russia.





AMERI

Legal form: Ltd
Address: Rūpniecības iela 32B, Rīga, LV-1045, Latvia
Phone: +371 67204411, +371 29276821
E-mail: info@ameri.lv
Website: www.ameri.lv

Chairwoman of the Board: Ms Ginta Amerika
Contact: Ms Ginta Amerika
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 18
Founded in: 2006

Turnover in 2013: EUR 301 000
Turnover in 2012: EUR 271 000
Export volume in 2013: EUR 182 000
Export volume in 2012: EUR 147 000
Main markets: Denmark, Estonia, Germany, Latvia, Norway, Sweden

Business profile: *Ameri* provides its customers with high-value products through original design and the use of environmentally friendly materials. Divisions:

- Fashionable knitwear: sweaters, jackets, suits, dresses, coats, etc.
- Uniforms: sweaters, vests, hats, etc., especially school uniforms
- Accessories: aiguillettes, scarves, etc.
- Home textiles: tablecloths, pillows, curtains, etc.

Seeking cooperation in: We offer our new export partners products both from *Ameri* collections and developed to customers' own designs.





AURORA BALTICA

Legal form: Ltd
Address: Katlakalna iela 10, Rīga, LV-1073, Latvia
Phone: +371 67775695
Fax: +371 67775695
E-mail: aurorabaltika@mono.lv
Website: www.aurorabaltika.com

Chairwoman of the Board: Ms Tatjana Solovjova
Contact: Ms Olga Silina
Position of the contact person: Export Manager
Languages spoken: English, German, Latvian, Russian
Number of employees: 248
Founded in: 1999 (1947)

Turnover in 2013: EUR 4 100 000
Turnover in 2012: EUR 3 200 000
Export volume in 2013: EUR 2 600 000
Export volume in 2012: EUR 1 300 000
Main markets: Belgium, Denmark, Estonia, Finland,
Germany, Japan, Latvia, Lithuania, Norway, Russia,
Sweden, UK, USA

Business profile: *Aurora Baltika* manufactures a wide range of hosiery for men, ladies and children. The company offers an extensive choice of goods for every season, everyday wear and special occasions. We focus on family needs. We can offer socks and hosiery products for each family member, no matter their age or requirement. *Aurora Baltika* produces pantyhose, tights, leggings, stockings, knee-highs, socks and foot slippers for ladies; socks and knee-socks for men; tights, leggings, knee-highs and socks for children. Our annual capacity amounts to 30 million pairs. We make our products from high-quality yarns: cotton, organic cotton, silk, bamboo, modal, viscose, crabyon, wool, cashmere, angora, polyamide, microfibre, *Coolmax*, etc. Twice a year, we develop a seasonal collection, but we also meet the special needs of our customers efficiently, welcoming the use of their own designs and labels.

Seeking cooperation in: We are looking for customers who are interested in large quantities of polyamide goods, as well as various socks. We can produce up to 2.5 million pairs per month. Production lead time: 4-6 weeks.





Eventus.JPG

EVENTUS.JPG

Legal form: Ltd
Address: Bebru iela 2A, Jēkabpils, LV-5205, Latvia
Phone: +371 22313081
Fax: +371 65231687
E-mail: jelena@klakina.com
Website: www.klakina.com

Chairwoman of the Board: Ms Jeļena Kļakina
Contact: Ms Jeļena Kļakina
Position of the contact person: Chairwoman of the Board
Languages spoken: English, German, Latvian, Russian, Swedish
Number of employees: 19
Founded in: 2009

Turnover in 2013: EUR 216 000
Turnover in 2012: EUR 193 000
Export volume in 2013: EUR 161 000
Export volume in 2012: EUR 148 000
Main markets: Austria, Latvia, Sweden, UK

Business profile: We design women's garments: pure silk dresses and blouses, tops, skirts, cardigans, trousers. Every piece is made from high-quality natural fabrics: silk, lace, leather, cashmere. Garments are produced with high craftsmanship skills (Innovative Pattern Cutting). Our designers regularly visit exhibitions like *Premiere Vision* in Paris and New York twice a year to find the best fabrics and follow new trends. The company is involved in a long process in which great care is lavished on the details, colours, and materials that have been exclusively designed for our collection. The company frequently takes part in international fashion events.

Seeking cooperation in: We are interested in establishing a joint venture. The company is looking to find new wholesalers, importers, distributors, retailers, buyers, agents. We are looking for new stockists in Europe, the Middle East, Russia and Asia. The company also is offering highly skilled production capacity for textile companies interested in our sewing services. We can offer custom-made production of various kinds: home textile products, garments, workwear.





GRATIJAS (Magnolica brand)

Legal form: Ltd
Address: Rīgas iela 20D, Piņķi, Babītes pag., Babītes nov.,
LV-2107, Latvia
Phone: +371 67914336
Fax: +371 67914337
E-mail: magnolica1997@inbox.lv
Website: www.magnolica.eu

Chairman of the Board: Mr Jevgēnijs Ņikuļins
Contact: Mr Ivaylo Petkov
Position of the contact person: Sales Manager
Languages spoken: Bulgarian, English, Russian
Number of employees: 73
Founded in: 1997

Turnover in 2013: EUR 1 800 000
Turnover in 2012: EUR 1 600 000
Export volume in 2013: EUR 1 500 000
Export volume in 2012: EUR 1 300 000
Main markets: EU countries, Israel, Norway, Ukraine and
other countries

Business profile: *Gratijas* has been presenting our trademark *Magnolica* on international markets for more than 17 years. The company produces women's clothing from knitted and textile fabrics in our own facilities in Riga, using high-quality Japanese equipment and European-standard production technology. We produce two collections per year, with new items being added weekly. We produce coats, jackets, dresses, tunics, trousers, leggings, skirts, jackets, tops and elegant dresses under the *Magnolica* brand. Clothes created by *Magnolica's* designers are in great demand and sell more than successfully in stores across Europe as well as in the CIS countries Russia, Belarus, Kazakhstan and others. Our garments are made from high-quality fabrics including blends of cotton, Lycra, viscose, polyester and wool. We use raw materials from Italy, Greece, France, Germany, Lithuania, Bulgaria, Poland and others.

Seeking cooperation in: Our company is interested in new wholesale customers, retailers, buyers and distributors. Suppliers of manufactured goods: jersey, textile, natural fabrics and accessories. We are interested in new business cooperation with Europe, Russia, Middle East, Asia, America, Australia.





**one
wolf**

HYPNOSIS FASHION (One Wolf brand)

Legal form: Ltd

Address: Stabu iela 17, Riga, LV-1011, Latvia

Phone: +371 27859785

E-mail: info@onewolf.eu

Website: www.onewolf.eu

Chairwoman of the Board: Ms Agnese Narņicka

Contact: Ms Sarmīte Mickeviča

Position of the contact person: Member of the Board

Languages spoken: English, Latvian, Russian

Number of employees: 4

Founded in: 2009

Turnover in 2013: EUR 52 000

Turnover in 2012: EUR 33 000

Export volume in 2013: EUR 26 000

Export volume in 2012: EUR 22 000

Main markets: Belgium, Estonia, France, Germany, Japan,
Latvia, Lithuania, Netherlands, Russia, UK, USA

Business profile: *Hypnosis Fashion* develops and represents the *One Wolf* premium denimwear brand. The company also engages in fashion brand development projects, providing services such as consultancy on fashion line and product development, patternmaking, prototype development. The *One Wolf* brand delivers the best quality and confidence in contemporary, denim-based fashion. Our mission is more than just designing clothes that look and feel great. Rather, we seek to encourage alternative ways of thinking and to empower positive change and new experience by inspiring our community through fashion. *One Wolf* collections have selections of jeans for men and women and a vast range of tops: T-shirts, sweaters, cardigans and tunics. Unique cutting and styling makes most models suitable for wearing by both genders – unisex. *One Wolf* designs can be adapted to many situations and live on through several seasons.

Seeking cooperation in: *Hypnosis Fashion* is looking for all kinds of cooperation – broadening our network of buyers, retailers, boutiques, and agents, as well as textile producers and ready-to-wear garment manufacturers.





JUMS

Legal form: Ltd
Address: Maskavas iela 433, Rīga, LV-1063, Latvia
Phone: +371 67189518, +371 67189519
Fax: +371 67189516
E-mail: info@jumsltd.com
Website: www.jumsltd.com, www.kidsjums.com

Chairman of the Board: Mr Jurijs Jurins
Contact: Ms Jūlija Jurina
Position of the contact person: Manager
Languages spoken: English, Latvian, Russian
Number of employees: 90
Founded in: 1991 (1987)

Turnover in 2013: EUR 1 100 000
Turnover in 2012: EUR 1 500 000
Export volume in 2013: EUR 1 000 000
Export volume in 2012: EUR 1 300 000
Main markets: European countries, Kazakhstan, Russia, Ukraine

Business profile: If you are looking for high-quality men's and children's outerwear for competitive prices, allow us to introduce our company. The *Jums* company is a family business established in Rīga, Latvia (EU), and specializes in the production of high-quality men's and children's outerwear: coats and jackets. *Jums* is the ideal partner for those who appreciate our efforts and prefer quality without compromise.

Seeking cooperation in: Buyers and placing of orders.



MAMMŪ

MAMMU PRODUCTION

Legal form: Ltd
Address: Andrejostas iela 4A, Rīga, LV-1045, Latvia
Phone: +371 67221320
E-mail: info@mammu.lv, fionn@mammu.lv
Website: www.mammu.lv

Chairman of the Board: Mr Andris Rubins
Contact: Mr Fionn Dobbin
Position of the contact person: Co-founder/ Creative Director
Languages spoken: English, German, Latvian, Russian
Number of employees: 2
Founded in: 2012

Turnover in 2013: EUR 39 000
Turnover in 2012: EUR 25 000
Export volume in 2013: EUR 15 000
Export volume in 2012: EUR 22 000
Main markets: Baltic States, Scandinavian countries,
Western Europe countries, USA

Business profile: *Mammu* is a slow fashion company brought to life by creative people who want to change society for the better with the help of fashion and design.

Seeking cooperation in: We are interested in cooperating with upcoming designers looking to make a mark in today's fashion industry.





NARCISS
ADORE YOUR REFLECTION

NARCISS

Legal form: Ltd
Address: Shop 23, Marijas iela 13 k-7, Rīga, LV-1050, Latvia
Phone: +371 26448666
E-mail: info@narcissfashion.com
Website: www.narcissfashion.com

Member of the Board: Ms Alise Trautmane
Contact: Ms Alise Trautmane
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 5
Founded in: 2009

Turnover in 2013: EUR 185 000
Turnover in 2012: EUR 39 000
Export volume in 2013: EUR 20 000
Export volume in 2012: EUR 14 000
Main markets: Italy, Kuwait, Latvia, Netherlands, Russia,
South Korea, Switzerland, USA and other countries

Business profile: *Narciss* is a ready-to-wear women's wear label, launched in 2009 by Alise Trautmane. *Narciss* collections combine sophisticated femininity and edgy details. *Narciss* represents smart luxury – exquisite craftsmanship and finest quality for an attractive price. *Narciss* is stocked by multi-label boutiques in Russia, Kuwait, South Korea, Switzerland, Italy, etc. *Narciss* garments also are available at *Narciss* own boutique-atelier in Rīga and online at www.narcissfashion.com. *Narciss* was recognized as the Fashion Label of the Year in 2011 and 2012 by the Baltic Fashion Federation.

Seeking cooperation in: We are always interested in expanding the list of stockists for *Narciss* collections. We are looking for new stockists in Europe, USA, Russia, the Middle East and Asia. In addition, *Narciss* offers the following services to third parties:

- Developing design, patternmaking, grading, and arranging high-quality manufacturing of clothing; sampling
- Developing design and manufacturing of staff uniforms
- Developing design and patternmaking of special capsule collections for different customers





RITA

Legal form: JSC
Address: Valentīna iela 3/5, Rīga, LV-1046, Latvia
Phone: +371 67611540
Fax: +371 67619146
E-mail: info@rita.lv, rits@latnet.lv
Website: www.rita.lv

Chairman of the Council: Mr Aleksandrs Sazonovs
Contact: Chairman of the Council
Position of the contact person: Mr Aleksandrs Sazonovs
Languages spoken: English, German, Latvian, Russian
Number of employees: 173
Founded in: 1992 (1924)

Turnover in 2013: EUR 3 700 000
Turnover in 2012: EUR 4 100 000
Export volume in 2013: EUR 3 500 000
Export volume in 2012: EUR 4 000 000
Main markets: Denmark, Finland, Germany, Norway, Russia, Sweden and other – more than 30 countries in total

Business profile: *Rita* is a standalone, vertically integrated production company based in Latvia (with our own knitting and dyeing/finishing departments) that provides one-stop service, from design and patternmaking to knitting, dyeing, sewing and packing). We have always been an export-orientated company with modern production equipment, global sourcing and multilingual, highly skilled and experienced staff that enable us to achieve high quality standards, competitive pricing and short lead times. Our social and environmental awareness have allowed us to become a reliable supplier for companies such as *H&M*, *Seppala*, *MediWe OY*, *Norveg*, *Mountain Horse* and *UNO Denmark*. More information at www.rita.lv. ISO 9001 certified.

Seeking cooperation in: We are looking for new business opportunities with companies of all sizes and in different geographical locations. Companies from all apparel sectors are welcome to contact us or visit our office in Riga, Latvia.





SPECTRE LATVIA

Legal form: Ltd
Address: Robežu iela 1, Kalnciems, Kalnciema pag.,
Jelgavas nov., LV-3016, Latvia
Phone: +371 63069103
E-mail: info@spectre.lv
Website: www.spectre.dk

Chairman of the Board: Mr Jesper Lundhoj Stubkjaer
Klausen
Contact: Mr Didzis Piļāns
Position of the contact person: Authorized Person/ Daily
Manager
Languages spoken: English, Latvian, Russian
Number of employees: 303
Founded in: 2001

Turnover in 2013: EUR 3 800 000
Turnover in 2012: EUR 3 900 000
Export volume in 2013: EUR 3 600 000
Export volume in 2012: EUR 3 900 000
Main markets: Denmark, Germany, Spain, Sweden, UK, USA

Business profile: *Spectre Latvia* is a private-label manufacturer of high-quality functional clothing (water- and wind-proof garments, work wear, etc.). The company ensures technical product development and the full manufacturing cycle by using a highly innovative approach and the latest machinery. ISO 9001:2009 and SA 8000 certified.

Seeking cooperation in: We are looking for new customers who are interested in high-quality garment manufacturing.





TILLY

Legal form: Ltd
Address: Blaumaņa iela 34 k-3, Rīga, LV-1011, Latvia
Phone: +371 22843664
E-mail: baiba@tillysport.com
Website: www.tillysport.com

Member of the Board: Ms Baiba Laizāne
Contact: Ms Baiba Laizāne
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 1
Founded in: 2011

Turnover in 2013: EUR 20 000
Turnover in 2012: EUR 3 000
Export volume in 2013: EUR 8 000
Export volume in 2012: EUR 1 000
Main markets: Belgium, Germany, Latvia, Lithuania,
Netherlands, Russia, Saudi Arabia

Business profile: *Tilly* designs and manufactures sportswear for women and girls. *Tilly* production is characterised by its affordable price, high quality, well-considered functionality, excellent comfort, bright colours and beautiful, feminine design. Each year, *Tilly's* designers create new clothing collections for various types of sports – tennis, volleyball, running, as well as dancing and active recreation. *Tilly* clothing is made in Latvia using high-quality Italian *Dri-FIT* fabric. This material is breathable and able to absorb and expel the moisture resulting from physical activity, allowing one to always feel comfortable while wearing sportswear manufactured by *Tilly*. Thanks to the selection of high-quality fabrics adjusted to the needs of sports activities and careful control at each stage of manufacturing, *Tilly* clothing maintains the humidity-control properties of the material, as well as its initial shape and colour, even after long use and numerous washes.

Seeking cooperation in: Please see business profile.





TINES
Latvian hand-knitted Artwear

TINES

Legal form: Ltd
Address: Amatu iela 5, Rīga, LV-1050, Latvia
Phone: +371 67211009
Fax: +371 67211008
E-mail: info@tines.lv
Website: www.tines.lv

Chairwoman of the Board: Ms Ināra Vizma
Contact: Mr Toms Vizma
Position of the contact person: Member of the Board/
Operational Director
Languages spoken: English, Latvian, Russian
Number of employees: 7
Founded in: 1993

Turnover in 2013: EUR 146 000
Turnover in 2012: EUR 130 000
Export volume in 2013: EUR 9 000
Export volume in 2012: EUR 19 000
Main markets: Japan, Latvia, Netherlands, Norway,
Sweden, USA

Business profile: *Tines* supplies hand-crafted knitwear: mittens, gloves, socks, hats, scarves, sweaters and cardigans. We use only natural materials: wool and linen. In addition to our traditional Latvian designs and ethnographic reproductions, we can meet your individual requirements and make products according to your designs. All our knitted goods are hand-crafted and correspond to the highest standards. They are known not only in Latvia, but also in Sweden, Norway, Germany, Iceland, Japan, Russia and the USA.

Seeking cooperation in: We are looking for sales agents, wholesale representatives and boutique owners who are interested in offering our exclusive knitted goods to their customers. We can fulfil the desires of your most elegant and discriminating customers.



TOPDESIGN BALTIKUM

Legal form: Ltd
 Address: Dzelzavas iela 23-24, Rīga, LV-1084, Latvia
 Phone: +371 67813821
 Fax: +371 67813819
 E-mail: anna@topdesign.lv
 Website: www.topdesign.lv, www.topdesign-shop.lv

Chairman of the Board: Mr Goča Tutberidze
 Contact: Ms Anna Alabaševa
 Position of the contact person: Commercial Director
 Languages spoken: English, Latvian, Russian
 Number of employees: 62
 Founded in: 2003

Turnover in 2013: 1 300 000
 Turnover in 2012: 1 200 000
 Export volume in 2013: 1 200 000
 Export volume in 2012: 1 000 000
 Main markets: Czech Republic, Estonia, Georgia, Lithuania, Russia, UK, USA

Business profile: *Topdesign Baltikum* has been specializing in the production of ladies' fashion knitwear for over 20 years. The company was founded in 1994 on the basis of a Danish-Latvian company, engaged in the production of clothing for famous brands such as *Burberry*, *Tesco*, *Next*, *Etam*, *Brax*, *Bugatti*, etc. Since 2003, the company's main activity has been focused on the production and wholesaling of styles under the *Topdesign* trademark, developed and manufactured by the company's own staff. The *Topdesign* product range includes ladies' jumpers, tops, blouses, dresses, suits and skirts. The garments are made for any age group in sizes ranging from S to XXL and they are suitable for both casual and festive occasions. The styles are produced from a variety of heavy and light knitwear. Viscose is the main material preferred by *Topdesign*. Materials are sourced from France, Italy and Austria.

Seeking cooperation in: Supply of our own *Topdesign* products to retailers and wholesalers.





VAIDE

Legal form: Ltd
Address: Jēkabpils iela 12, Rīga, LV-1003, Latvia
Phone: +371 67205055
Fax: +371 67205236
E-mail: vaide@vaide.lv
Website: www.vaide.lv

Members of the Board: Mr Igors Obodovs, Mr Vladimirs Gorniks
Contact: Mr Vladimirs Sidlovskis
Position of the contact person: CEO
Languages spoken: English, Latvian, Russian
Number of employees: 227
Founded in: 1993

Turnover in 2013: 5 800 000
Turnover in 2012: 4 500 000
Export volume in 2013: 4 500 000
Export volume in 2012: 3 500 000
Main markets: Estonia, Germany, Latvia, Russia, Ukraine

Business profile: The *Vaide* brand was created in 1994 to present women with the opportunity to look irresistible in any situation. *Vaide* collections are manufactured in Latvia. They are noted for their European quality, which is the company's calling card. The extensive experience of *Vaide* makes it possible to create well-thought-out models, which guarantee wearing comfort, exquisitely accentuate the silhouette of a woman, at the same time being stylish and modern. The brand's range includes clothing for everyday life, festive occasions, as well as nightwear and loungewear. A unique collection – *Monic by Vaide* – created by Italian designers is being presented for the most sophisticated fashionistas. The sizes of collections vary from 38 to 62. *Vaide* does not simply dress women, but does it in a beautiful, elegant and high-quality way!

Seeking cooperation in: Please see business profile.



valeria LUX

VALĒRIJA LUKSS

Legal form: Ltd
Address: Ūnijas iela 6, Rīga, LV-1084, Latvia
Phone: +371 67840093
Fax: +371 67840092
E-mail: info@valeria-lux.com
Website: www.valeria-lux.com

Member of the Board: Mr Oļegs Semjonovs
Contact: Ms Larisa Krasnova
Position of the contact person: Commercial Director
Languages spoken: English, Latvian, Russian
Number of employees: 55
Founded in: 1997

Turnover in 2013: EUR 946 000
Turnover in 2012: EUR 886 000
Export volume in 2013: EUR 372 000
Export volume in 2012: EUR 395 000
Main markets: Estonia, Latvia, Lithuania, Russia

Business profile: *Valērija Lukss* develops and produces a variety of female clothing: blouses, skirts, trousers, dresses, tops and comfortable homewear. Our clothes are manufactured from modern natural or synthetic textiles. Our highly skilled designers and constructors develop outerwear and underwear collections in line with fashion trends and customers' wishes.

Seeking cooperation in: We are looking for sales agents, wholesale representatives and boutique owners who are interested in offering our collections to their customers. We also are looking for factories interested in our contract manufacturing services.





DINO CHIZARI

VILACE (Dino Chizari brand)

Legal form: Ltd
Address: Ganību dambis 40C, Rīga, LV-1005, Latvia
Phone: +371 28646465
E-mail: info@dinochizari.com
Website: www.dinochizari.com

Member of the Board: Ms Anna Šeļega
Contact: Ms Anna Šeļega
Position of the contact person: Member of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 7
Founded in: 2003

Business profile: Manufacture of women's clothing – dresses, blouses, trousers, tunics, jerseys and much more. We produce our clothes only from Italian natural fabrics such as silk, mohair, wool and cotton. We also can design and produce collections for customers to any degree of complexity. We can sew customers' designs in their materials.

Seeking cooperation in: We are looking for new customers from all over the world. We also are looking for factories interested in our contract manufacturing services.





YUTA SENSE

Legal form: Ltd
Address: Parka iela 27, Ulbroka, Stopiņu nov., LV-2130, Latvia
Phone: +371 29197627, +371 26426497
E-mail: info@yuta.lv
Website: www.yuta.lv

Members of the Board: Ms Ina Kantiķe, Ms Līga Irbe
Contact: Ms Līga Irbe
Position of the contact person: Member of the Board
Languages spoken: English, German, Latvian, Russian
Number of employees: 3
Founded in: 2012

Main markets: Latvia

Business profile: Unique design clothes for women and men. Our main products include reversible leisure coats for him and her, jackets, leggings, dresses for joyful summertime, chunkier dresses for autumn/winter and coats for every season. The main materials used are linen, cotton, satin and wool. *Yuta* supplies a combination of tasteful elegance and striking chic. Our collections are developed in cooperation with local artists and each item is silk-screen printed enabling our customers to have an individual and well-considered look. Fashion that has a certain something.

Seeking cooperation in: Trading partners, wholesalers and retailers, boutiques, sales agents and distributors.





ZIB TEKSTILS

Legal form: Ltd
Address: Krišjāņa Valdemāra iela 4-13, Rīga, LV-1010, Latvia
Phone: +371 27529033
E-mail: sales@zib.lv
Website: www.zibstore.com

Member of the Board: Ms Inga Priedīte
Contact: Ms Katrīna Tālberga
Position of the contact person: Marketing Manager
Languages spoken: English, Latvian
Number of employees: 5
Founded in: 2012

Turnover in 2013: EUR 97 000
Turnover in 2012: EUR 19 000
Export volume in 2013: EUR 31 000
Main markets: Australia, Canada, Latvia, UK, USA

Business profile: ZIB* is a recognized and highly valued fashion brand that offers hand-made, colourful, comfortable and original clothing collections for women, men and children as well as accessories and home interior decors. ZIB* creates comfortable leggings, jumpers, tops, tunics, shorts, skirts, dresses and accessories equally suited for wearing everyday and for special occasions. Each of our products is carefully designed and hand-made by seamstresses at the ZIB* workshop in Rīga, Latvia. Over the last two years, the ZIB* brand has become known for its vivid prints, fashionable designs and quality. The brand launches more than three collections per year complementing each with new bag and accessory designs. All our clothing is available for purchase at the ZIB* online store as well as at fashion and design concept stores throughout Rīga.

Seeking cooperation in: ZIB* is seeking new distribution channels to export its products and expand the brand internationally. Our products are best suited to established fashion, design and lifestyle concept stores and boutiques located in major cities, with a selective approach to stock.



Technical Textile, Materials and Other



ARD

Legal form: Ltd
Address: Nākotnes iela 1, Dubna, Dubnas pag., Daugavpils nov., LV-5443, Latvia
Phone: +371 29408892
E-mail: ard.dubna@inbox.lv
Website: www.spilvens.lv

Member of the Board: Mr Ivans Dragūns
Contact: Mr Ivans Dragūns
Position of the contact person: Member of the Board
Languages spoken: German, Latvian, Russian
Number of employees: 6
Founded in: 1991

Turnover in 2013: EUR 94 000
Turnover in 2012: EUR 77 000
Main markets: Latvia

Business profile: Manufacture of down quilts and pillows.

Seeking cooperation in: Export, sales.





ARS TELA

ARS TELA

Legal form: Ltd

Address: Smilšu iela 18, Rīga, LV-1050, Latvia

Phone: +371 67334545

Fax: +371 67299929

E-mail: arstela@arstela.lv

Website: www.arstela.lv

Chairwoman of the Board: Ms Alvida Kauliņa

Contact: Ms Alvida Kauliņa

Position of the contact person: Chairwoman of the Board

Languages spoken: English, Latvian, Lithuanian, Russian

Number of employees: 20

Founded in: 2004

Turnover in 2013: EUR 160 000

Turnover in 2012: EUR 150 000

Export volume in 2013: EUR 120 000

Export volume in 2012: EUR 130 000

Main markets: Denmark, France, Germany, Italy, Japan, Latvia, Malta, Russia, USA

Business profile: *Ars Tela* produces premium-quality, individually designed linen (and linen in combination with other fibres) textiles on traditional looms:

- Home textiles: table cloths, runners, napkins, and serviettes; bed linen and bedspreads, cushions, bathrobes and body sheets, curtains and blinds, aprons and towels, plaids and throws
- Accessories for men and women: shawls and scarves, ties, brooches
- Books and diaries: textile fabric, bound in leather
- Tailored women's garments
- Fabrics made of linen and linen in combination with natural and non-natural fibres for garments and upholstery

Seeking cooperation in: *Ars Tela* is looking for partners, dealers, distributors and manufacturers, architects, and interior designers who offer premium-quality products and are interested in placing small orders for design and outstanding product lines, exceptional pieces produced on hand-looms. *Ars Tela* can offer ready-made product lines, as well as create exceptional designs for individual orders.





ARTA-F

Legal form: JSC
Address: Maskavas iela 17/19, Rīga, LV-1050, Latvia
Phone: +371 26077955, +371 27128482
Fax: +371 67227877
E-mail: vitaly@arta-f.lv, arta-f@arta-f.lv
Website: www.arta-f.lv

Chairman of the Board: Mr Anatolijs Andrejevs
Contact: Mr Vitaly Andreyev
Position of the contact person: Sales Director
Contact: Mr Ruslan Ivanov
Position of the contact person: Manager
Languages spoken: English, Latvian, Russian
Number of employees: 225
Founded in: 1991 (1854)

Turnover in 2013: EUR 6 200 000
Turnover in 2012: EUR 6 100 000
Export volume in 2013: EUR 4 300 000
Export volume in 2012: EUR 4 300 000

Main markets: Belarus, Estonia, Finland, Germany, Latvia, Lithuania, Moldova, Poland, Russia, Ukraine, UK

Business profile: Producer of zippers and accessories for lingerie, apparel, footwear, military uniforms. OEKO-TEX Standard 100 and GOST R certified.

Seeking cooperation in: Cooperation with customers and suppliers (materials, equipment, galvanizing, moulds).



BALTIKS EAST

BALTIKS EAST

Legal form: Ltd
Address: Zilupes iela 111, Rēzekne, LV-4601, Latvia
Phone: +371 64607287
Fax: +371 64607288
E-mail: latlin@apollo.lv
Website: www.baltikseast.lv

Chairman of the Board: Mr Valērijs Šindlers
Contact: Ms Žanna Petrova
Position of the contact person: Assistant Managing Director
Languages spoken: English, Latvian, Russian
Number of employees: 96
Founded in: 1991

Turnover in 2013: 1 600 000
Turnover in 2012: 1 900 000
Export volume in 2013: 1 500 000
Export volume in 2012: 1 800 000
Main markets: Belgium, France, Germany, Italy, Netherlands, UK, USA

Business profile: Linen yarn, ropes, cottonized fibre, flax seeds.

Seeking cooperation in: New customers for our products in European markets.



«DE FONTE LATVIA» LTD.

DE FONTE LATVIA

Legal form: Ltd
Address: Lielā iela 90, Daugavpils, LV-5415, Latvia
Phone: +371 25425123, +371 26401467
E-mail: latvia@de-fonte.com
Website: www.de-fonte.com

Owner: Mr Pēteris Bukovskis
Contact: Mr Pēteris Bukovskis
Position of the contact person: Owner of the Company
Languages spoken: English, German, Latvian, Russian
Number of employees: 10
Founded in: 2008

Turnover in 2013: EUR 121 000
Turnover in 2012: EUR 115 000
Export volume in 2013: EUR 84 000
Export volume in 2012: EUR 81 000
Main markets: Denmark, Estonia, Finland, Germany, Latvia, Russia, Sweden, Ukraine, UK

Business profile: *De Fonte* Latvia offers: (1) Embroidery services. We embroider any type of fabric or clothing component. Our customers include *H&M, Brax, Hugo Boss, Pentik, Gabici, Barbour, Glenmuir, Pierre Cardin, Lufthansa, Aria*. (2) Manufacture of woven labels.

The *De Fonte* group is a family enterprise. In 2014, we started to develop and improve the range of our products and services. We also started manufacturing textiles and designing advertising. To reach our objectives and maintain our quality, we have built a team of experts with more than 15 years experience and determined to use their 21st century skills to adapt quickly to the latest fashion trends. Our largest customers are almost all of Latvia's leading textile designers and manufacturing companies. We work mainly with Scandinavian brands, enabling us to move eastwards and organize both manufacturing and sales. By making new investments in Central Asia and Russia, and also establishing a facility in France, we have laid the foundations for a new era of operations. This year, we have become raw material dealers and developed our own brand, to be presented in the nearest future.

Seeking cooperation in: We are looking for trading opportunities in Uzbekistan and Turkmenistan.





EMME LATVIA

Legal form: Ltd
Address: Ziemeļu iela 19, Liepāja, LV-3405, Latvia
Phone: +371 63447351
Fax: +371 63447360
E-mail: ludmila.rjanzanova@emmelatvia.com

Chairman of the Board: Mr Gianluigi Locatelli
Members of the Board: Mr Edijs Egliņš, Mr Antonio Solinas, Mr Indrek Rahumaa
Contact: Ms Ludmila Rjanzanova
Position of the contact person: Production Department Manager
Languages spoken: English, Latvian, Russian
Number of employees: 29
Founded in: 2011

Turnover in 2013: EUR 1 200 000
Turnover in 2012: EUR 890 000
Export volume in 2013: EUR 952 000
Export volume in 2012: EUR 775 000
Main markets: Estonia, Latvia, Lithuania, Poland, other EU countries, Belarus, Ukraine

Business profile: Embroidered lace – edging; embroidered lace – gallon; embroidered motifs; embroidered all-over.

Seeking cooperation in: Please see business profile.





SIA Klippan Saule

KLIPPAN-SAULE

Legal form: Latvia-Sweden joint venture JSC
Address: Bruņinieku iela 106, Rīga, LV-1009, Latvia
Phone: +371 26006065
Fax: +371 67311965
E-mail: info@klippansaule.lv
Website: www.klippansaule.lv

Chairman of the Board: Mr Romualds Baikštis
Contact: Ms Iluta Rasa
Position of the contact person: Deputy Director
Languages spoken: English, Latvian, Russian
Number of employees: 160
Founded in: 1997

Turnover in 2013: EUR 6 400 000
Turnover in 2012: EUR 5 900 000
Export volume in 2013: EUR 6 000 000
Export volume in 2012: EUR 5 400 000
Main markets: EU countries, Belarus, Iceland, Japan, Norway, Russia, Switzerland, Ukraine, USA and other countries

Business profile: *Klippan Saule* is a subsidiary of the Swedish textile group *Klippan Textil*. Our Swedish and Latvian offices work closely together on all aspects of design, sales and marketing to ensure stellar craftsmanship for our products, all of which are produced in our facilities in Rīga and Bauska in Latvia. The group offers two design collections, one Latvian and one Swedish. The company has always focused on total customer satisfaction and even offers custom-design services upon request. Collaboration between *Klippan Textil* and *Klippan Saule* began in 1992. In fact, *Klippan Saule* was one of the first Latvian companies to partner with a western firm. *Klippan Saule* successfully started exporting throws and blankets to Sweden in 1994. In 1997, *Klippan Saule* became a subsidiary of *Klippan Textil AB*. Today, the group sells its products throughout the Baltics, Sweden, Norway, Denmark, Iceland, UK, Ireland, Germany, Switzerland, Italy, Russia, Ukraine, Japan, USA, etc. And the company is continuing to grow. If you are interested in the Swedish collection, please view our website at www.klippanyllefabrik.se.

Seeking cooperation in: Please see business profile.





LABDRUKA

Legal form: Ltd
Address: Brīvības gatve 214M-2, Rīga, LV-1039, Latvia
Phone: +371 20370009
E-mail: linda@rpf.lv
Website: www.rigaprintfactory.com

Chairwoman of the Board: Ms Liene Roga
Contact: Ms Linda Veide
Position of the contact person: Account Director for European Business Clients
Languages spoken: English, Latvian, Russian
Number of employees: 19
Founded in: 2007

Turnover in 2013: 441 000
Turnover in 2012: 577 000
Export volume in 2013: 9 000
Export volume in 2012: 24 000
Main markets: Estonia, Finland, Lithuania, Norway

Business profile: *Riga Print Factory* is one of the largest custom printing companies in Latvia. We have been delivering quality print services to major private and government companies in the Baltics since 2007. We offer custom printing on anything you can imagine. Whether it is a promotional T-shirt, a chair, sunglasses or a large-format banner, it is our pleasure to complement it with a quality print.

Seeking cooperation in: Please see business profile.





LAUMA FABRICS

Legal form: Liepāja Special Economic Zone Ltd
Address: Ziemeļu iela 19, Liepāja, LV-3405, Latvia
Phone: +371 63447302
Fax: +371 63486214
E-mail: fabrics@laumafabrics.com
Website: www.laumafabrics.com

Chairman of the Board: Mr Indrek Rahumaa
Contact: Mr Edijs Egliņš
Position of the contact person: Member of the Board/
General Director
Languages spoken: English, Latvian, Russian
Number of employees: 554
Founded in: 2005

Turnover in 2013: EUR 40 000 000
Turnover in 2012: EUR 34 000 000
Export volume in 2013: EUR 21 000 000
Export volume in 2012: EUR 23 000 000
Main markets: Belarus, Belgium, France, Germany, Latvia,
Lithuania, Poland, Russia, Ukraine, UK and others

Business profile: *Lauma Fabrics* is one of the leading manufacturers of lace, elastic knitted fabric and ribbons in Europe and possesses several advantages, such as many years of experience working with both eastern and western markets, as well as a strong management team having both western and eastern European experience in textile production. *Lauma Fabrics* produces a wide range of rigid and elastic lace, various types of elastic and rigid knitwear, as well as medical products – bands and bandages. The company's extensive product range is supplemented by textile thermal-processing services – moulding. ISO 9001 and OEKO-TEX Standard 100 certified.

Seeking cooperation in: As in the main product description – textile materials, moulding services, supply chain management services and medical products to all potential partners. Product export opportunities.





LENTA

Legal form: Ltd
Address: Jelgavas iela 68/72, Riga, LV-1004, Latvia
Phone: +371 67614431
Fax: +371 67860205
E-mail: lenta@lenta12.lv
Website: www.lenta12.lv

Chairwoman of the Board: Ms Sarmīte Grigorjeva-Kuzņecova
Contact: Mr Juris Peļāvins
Position of the contact person: Member of the Board/
Commercial Director
Languages spoken: English, Latvian, Russian
Number of employees: 90
Founded in: 2008

Turnover in 2013: 1 400 000
Turnover in 2012: 1 300 000
Export volume in 2013: 896 000
Export volume in 2012: 793 000
Main markets: Belarus, Estonia, Finland, France, Germany,
Japan, Latvia, Lithuania, Netherlands, Norway, Russia,
Sweden, Ukraine, UK

Business profile: Ribbon, card, braid linen lace, cotton lace.

Seeking cooperation in: We are looking for new cooperation partners in France and Italy.



MAGISTR

MAGISTR

Legal form: Ltd
Address: Kandavas iela 19, Daugavpils, LV-5401, Latvia
Phone: +371 65428578
Fax: +371 65429275
E-mail: magistr@magistr.lv
Website: www.magistr.lv

Chairwoman of the Board: Ms Tatjana Dovorecka
Contact: Ms Inna Kušņirova
Position of the contact person: Head of the Sales & Marketing Department
Languages spoken: English, French, Latvian, Russian
Number of employees: 146
Founded in: 1991

Turnover in 2013: EUR 5 400 000
Turnover in 2012: EUR 5 500 000
Export volume in 2013: EUR 4 200 000
Export volume in 2012: EUR 4 600 000
Main markets: Austria, Belgium, Bulgaria, China, Denmark, Estonia, France, Greece, Iceland, Italy, Latvia, Lithuania, Netherlands, Norway, Poland, Portugal, Russia, Spain, Sweden, Switzerland, Tunisia, Ukraine, UK and other countries

Business profile: *Magistr* is a producer and exporter of high-quality technical textiles. The company exports 90-95 % of its products to many countries worldwide. The company's products find applications in fishery, navigation, construction, agriculture, sports and other spheres. Production plants are equipped with modern technological equipment. *Magistr* produces more than 900 types of technical textile, including ropes of different structures and functionalities for yacht riggings, motor boats, catamarans and ships, as well as mooring and anchoring ropes for ships and yachts to be used in ports and in open waters. ISO 9001, IQNet, Germanischer Lloyd, Russian Maritime Register of Shipping certified.

Seeking cooperation in: *Magistr* offers a wide range of high-quality technical textile products to regular and potential customers on a long-term cooperation basis. All goods produced by *Magistr* are made according to individual orders; they are unique and produced taking into account all of the customer's requirements.



MDT-tex[®]

Membranes & Structures

MDT BALTIC

Legal form: Ltd
Address: Ezermalas iela 6E, Rīga, LV-1006, Latvia
Phone: +371 67185464
Fax: +371 67185469
E-mail: office.lv@mdt-tex.com,
lelde.podzina@mdt-tex.com
Website: www.mdt-tex.com

Chairman of the Board: Mr Markus Mueller
Contact: Ms Lelde Podziņa
Position of the contact person: Key Account Manager
Languages spoken: English, Latvian, Russian
Number of employees: 105
Founded in: 2003

Turnover in 2013: 3 600 000
Turnover in 2012: 3 400 000
Export volume in 2013: 3 400 000
Export volume in 2012: 3 400 000
Main markets: Germany and other EU countries,
Switzerland, USA, Middle East countries

Business profile: Design, development, production, assembly and servicing of innovative, high-quality sun- and rain-protection systems. The company supplies textile outdoor umbrellas and constructions for industry, hotels, catering, architects, agencies and private customers.

Seeking cooperation in: Looking for export partners, dealers in different countries.





MEŽROZE

Legal form: Ltd
Address: Brīvības gatve 403A, Rīga, LV-1024, Latvia
Phone: +371 67524140
Fax: +371 67521400
E-mail: textile@mezroze.lv
Website: www.mezroze.lv

Chairman of the Board: Artūrs Kārlis Dreimanis
Contact: Ms Natālija Dubčaka
Position of the contact person: Head of the Marketing Department
Languages spoken: English, Latvian, Russian
Number of employees: 148
Founded in: 1993

Turnover in 2013: EUR 13 800 000
Turnover in 2012: EUR 10 400 000
Export volume in 2013: EUR 11 200 000
Export volume in 2012: EUR 8 100 000
Main markets: Austria, Denmark, Estonia, Finland, Germany, Latvia, Lithuania, Norway, Sweden, Switzerland

Business profile: Production and sales of bleached, dyed, rotary and digitally printed, coated cotton, linen and other mixed fabrics; production and sales of bed linen, curtains, blinds, kitchen and other home textile items. Weight of fabrics – 75-350 g/m². Width printed – up to 160 cm. Width dyed – 160-280 cm. OEKO-TEX Standard 100 certified.

Seeking cooperation in: Expansion of product range and sales markets through direct and intermediary contacts.





NEW LABELS

Legal form: Ltd
Address: Slokas iela 52, Rīga, LV-1007, Latvia
Phone: +371 27725607
E-mail: info@newlabels.eu
Website: www.newlabels.eu
Members of the Board: Mr Anatolijs Predkels, Mr Vital Arlouski
Contact: Ms Jekaterina Veinberga
Position of the contact person: Export Manager
Languages spoken: English, Latvian, Russian
Number of employees: 4
Founded in: 2010

Turnover in 2013: EUR 61 000
Turnover in 2012: EUR 76 000
Export volume in 2013: EUR 43 000
Export volume in 2012: EUR 53 000
Main markets: Estonia, Finland, Georgia, Latvia, Lithuania, Russia, UK

Business profile: Jacquard products:

- Woven badges, labels, emblems, etiquettes with/ without adhesive
- Woven apparel labels
- Woven ribbons, tapes
- Woven size- and care-labels
- Woven pennants, pictures, tapestries

Laser cutting. Labels for sticking on T-shirts and other apparel. ISO 9001 certified

Seeking cooperation in:

- Looking for export markets worldwide
- *New Labels'* pride and unique asset is our airjet weaving machinery, built to our special order by leading German, French and Italian machinery engineers
- Each wholesale order can be provided in 5 workdays
- Delivery worldwide



notte

NOTTE

Legal form: Ltd
Address: Maskavas iela 259 k-1 -71, Rīga, LV-1063, Latvia
Phone: +371 29228802
E-mail: info@nottestyle.com
Website: www.nottestyle.com

Chairwoman of the Board: Ms Silvija Rukavišņikova
Contact: Ms Silvija Rukavišņikova
Position of the contact person: Chairwoman of the Board
Languages spoken: English, Latvian, Russian
Number of employees: 3
Founded in: 2013

Main markets: Scandinavian countries, Russia

Business profile: Design and production of high-quality bed linen products (sheets, pillowcases, duvet covers) for adults and children from innovative and ecological materials with the main focus on 100 % bamboo material. All *Notte* products are elegant and original. Dreams inspire! OEKO-TEX Standard 100 certified.

Seeking cooperation in: Interested in wholesalers, retailers, distributors, agents and online shops.





PADTEX INSULATION

Legal form: Ltd
Address: Cempu iela 27, Valmiera, LV-4201, Latvia
Phone: +371 64221341
Fax: +371 64221351
E-mail: padtex@padtex.lv
Website: www.padtex.lv

Member of the Board: Mr Juris Volkops
Contact: Ms Inga Apsite
Position of the contact person: Project Manager
Languages spoken: English, Latvian, Russian
Number of employees: 67
Founded in: 2003

Turnover in 2013: EUR 4 300 000
Turnover in 2012: EUR 4 100 000
Export volume in 2013: EUR 4 000 000
Export volume in 2012: EUR 3 700 000
Main markets: Latvia and other EU countries, Belarus, Switzerland

Business profile: *Padtex Insulation* specializes in: (1) Fire blankets, designed for extinguishing small fires, complying with the DIN EN 1869:2001 Standard. (2) Welding blankets, used with welding or grinding processes to protect equipment and staff from sparks. The operating temperature of the blankets is 280-1000° C. (3) Combo bags – for aluminium filtration (heat resistance up to 660° C). Combo bags with or without iron mesh are available. (4) Heat-resistant and acoustic materials – by combining the heat insulation properties of aluminium foil and glass fibre, the heat-reflection coefficient increases by 95 %. This material can be applied in the shipbuilding industry, turbines, etc. (5) Textile joints – glass fibre textile joints are applied at the connections of vibrating equipment. The textile joints are applied at power plants, granule production sites and gas turbine facilities and others. (6) Digital cutting – we produce patterns from glass fibre fabric or needle mats in different forms on the basis of customers' orders. ISO 9001 certified.

Seeking cooperation in: *Padtex Insulation* is ready to cooperate with any partner in the following specific ways: thermal, heat and generator insulation, in the field of energy saving, the production of materials for home insulation and the automotive industry.



STUDIO NATURAL

hand woven linen from Latvia

STUDIJA NATURALS

Legal form: Ltd
Address: Bruņinieku iela 47, Rīga, LV-1011, Latvia
Phone: +371 67315914
Fax: +371 67315914
E-mail: studionatural@studionatural.lv
Website: www.studionatural.lv

Member of the Board: Ms Laima Kaugure
Contact: Ms Laima Kaugure
Position of the contact person: Member of the Board
Languages spoken: English, French, German, Latvian, Russian
Number of employees: 13
Founded in: 1999

Turnover in 2013: EUR 166 000
Turnover in 2012: EUR 164 000
Export volume in 2013: EUR 116 000
Export volume in 2012: EUR 123 000
Main markets: France, Germany, Greece, Italy, Japan, Latvia, Russia, Saudi Arabia, South Korea, USA

Business profile: Traditional Latvian weaving techniques combined with contemporary textile design – a source of inspiration for modern interiors. Custom-woven, brand new fabrics and original designs for everyday use or festive occasions. High-quality hand-made linen articles featuring contemporary designs:

- For your home: tablecloths, napkins, table sets, table runners, bed linen, decorative pillow cases, towels, curtains and blinds
- For you: coats, jackets, suits, trousers, shirts, aprons and bathrobes, as well as various accessories – winter and summer scarves, plaids, head scarves and handbags
- Linen fabrics

Seeking cooperation in: Looking for international partners, interior designers, manufacturers and architects.





Baltica

TEXREP BALTICA

Legal form: Ltd
Address: Balasta dambis 80A, Rīga, LV-1048, Latvia
Phone: +371 67610424
Fax: +371 67610425
E-mail: orders@texrep.lv
Website: www.texrep.lv

Member of the Board: Mr Bertil Algot Johansson
Contact: Ms Vita Jostiņa
Position of the contact person: Managing Director
Languages spoken: English, Latvian, Russian
Number of employees: 8
Founded in: 2004

Turnover in 2013: EUR 402 000
Turnover in 2012: EUR 384 000
Export volume in 2013: EUR 169 000
Export volume in 2012: EUR 196 000
Main markets: Estonia, Latvia, Lithuania, Sweden

Business profile: Producer of cotton, PE tapes, ribbons; elastics, hook and loops, interlining, reflective, waistbands. Cutting equipment for bias, straight cutting tapes from stock and customers' materials. ISO 9001 and ISO 14001 certified.

Seeking cooperation in: Please see business profile.





®
TONUS ELAST

TONUS ELAST

Legal form: Ltd
Address: "Pilskalni", Nīcas pag., Nīcas nov., LV-3473, Latvia
Phone: +371 63431547, +371 63434482
Fax: +371 63431280
E-mail: info@tonus.lv
Website: www.tonus.lv

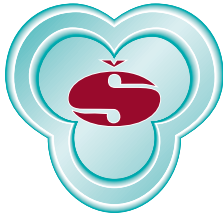
Chairwoman of the Board: Ms Dace Mihņenoka
Contact: Ms Dana Preiss
Position of the contact person: Head of Sales & Marketing
Department
Languages spoken: English, Latvian, Russian
Number of employees: 189
Founded in: 2010

Turnover in 2013: EUR 8 500 000
Turnover in 2012: EUR 7 200 000
Export volume in 2013: EUR 8 000 000
Export volume in 2012: EUR 6 600 000
Main markets: EU countries, CIS countries, Georgia,
Turkmenistan, Ukraine, USA

Business profile: Medical bandages and dressings, medical belts, posture correctors and fixers, elastic medical products for women (pre-natal and post-natal briefs, belts, bras), neoprene products for medical and sport applications, medical elastic compression hosiery. ISO 9001, OEKO-TEX Standard 100, GOTS certified.

Seeking cooperation in: Lingerie retail chains, pharmacy chains, distribution agents, wholesalers, producers of equipment for lingerie manufacturing, producers of materials for lingerie manufacturing, sport retailers.





VALMIERA GLASS®

VALMIERAS STIKLA ŠĶIEDRA

Legal form: JSC
Address: Cempu iela 13, Valmiera, LV-4201, Latvia
Phone: +371 64202216
Fax: +371 64281216
E-mail: latvia@valmiera-glass.com
Website: www.valmiera-glass.com,
www.atex-membranes.com

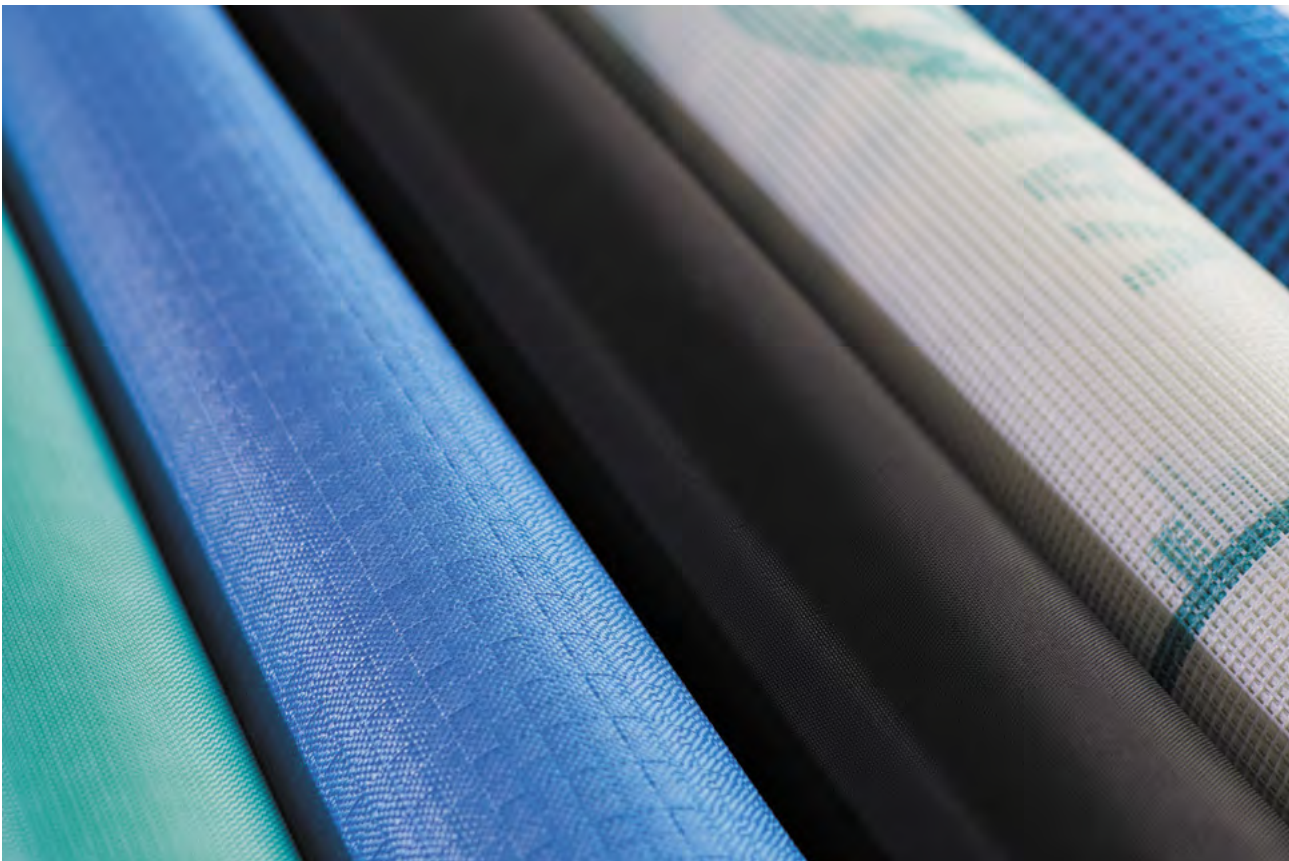
Chairman of the Board: Mr Andris Oskars Brutāns
Contact: Ms Marika Nīmanīte
Position of the contact person: Marketing Project
Manager
Languages spoken: English, Latvian, Russian
Number of employees: 915
Founded in: 1963

Turnover in 2013: EUR 84 700 000 (the unconsolidated data)
Turnover in 2012: EUR 71 000 000
Export volume in 2013: EUR 81 300 000
(the unconsolidated data)
Export volume in 2012: EUR 68 200 000

Main markets: EU, North America, CIS and other

Business profile: *Valmieras stikla šķiedra* manufactures glass fibre and glass fibre products which can be used for further processing, for thermal and technical insulation materials, and as ready-made building materials. Glass fibre products have outstanding, rare properties: high bending, pulling, and pressure resistance, non-flammability, high temperature resistance, low hydroscopy, chemical and biological resistance, comparatively low density. Applications include the automotive, construction, aerospace and chemical industries, and the shipbuilding, electronics, household and medical appliance sectors. ISO 9001 and Responsible Care certified.

Seeking cooperation in: European and Middle East markets. Technical and thermal insulation markets. House renovation market.





Pāces vilnas fabrika

VILNAS FABRIKA

Legal form: Ltd
Address: "Pāces dzirnavas", Pāce, Dundagas pag.,
Dundagas nov., LV-3270, Latvia
Phone: +371 63242360, +371 26431463
E-mail: vilnasfabrika@inbox.lv
Website: www.pace.lv

Member of the Board: Mr Dins Derkevics
Contact: Mr Dins Derkevics
Languages spoken: English, Latvian, Russian
Number of employees: 15
Founded in: 2011

Turnover in 2013: EUR 35 000
Turnover in 2012: EUR 32 000
Export volume in 2013: EUR 6 000
Export volume in 2012: EUR 7 000
Main markets: Denmark, Estonia, Germany, Latvia,
Lithuania, Poland, Russia

Business profile: Chemical-free wool fibre washing, wool spinning, local sheep yarn production.

Seeking cooperation in: We are looking for potential customers and cooperation partners in wholesale and retail.



Useful Addresses

Vieglās rūpniecības uzņēmumu asociācija
Association of Textile and Clothing Industry
Contact: Mr Guntis Strazds
Address: Elizabetes iela 2-420, Rīga, LV-1010, Latvia
Phone: +371 67039745, +371 29488338
Fax: +371 67039745
E-mail: stragu@latnet.lv
Website: www.atci.lv

Latvijas Veļas ražotāju asociācija
Association of Latvian Lingerie Manufacturers
Contact: Mr Jurijs Hadarovičs
Address: Krūmu iela 5, Liepāja, LV-3405, Latvia
Phone: +371 63447103
Fax: +371 63447237
E-mail: latvera@latvera.lv
Website: www.latvera.lv

Rīgas Tehniskā universitāte, Tekstilmateriālu tehnoloģiju
un dizaina institūts
Riga Technical University, Textiles Technology and Design
Institute
Contact: Prof. Dr.sc.ing. Ausma Viļumsone
Address: Āzenes iela 14/24-319, Rīga, LV-1048, Latvia
Phone: +371 67089565
Fax: +371 67089349
E-mail: ausma.vilumsone@rtu.lv
Website: www.dizains.rtu.lv

Latvijas Mākslas akadēmija, Modes mākslas katedra
Art Academy of Latvia, Department of Fashion Design
Head of Department: Prof. Aigars Bikše
Address: Kalpaka bulvāris 13, Rīga, LV-1867, Latvia
Phone: +371 67324090
E-mail: aigars@bikse.lv
Website: www.lma.lv

Rīgas Amatniecības vidusskola
Riga School of Arts and Crafts
Address: Jūrmalas gatve 90, Rīga, LV-1029, Latvia
Phone: +371 67427220, +371 67426922
Fax: +371 67418715
E-mail: rav@rav.lv
Website: www.rav.lv

Rīgas Dizaina un mākslas vidusskola
Design and Art School of Riga
Address: Krišjāņa Valdemāra iela 139, Rīga, LV-1013, Latvia
Phone: +371 67360823
Fax: +371 67360823
E-mail: rdmv@ml.lv
Website: www.rdmv.lv

Liepājas Valsts tehnikums
Liepāja State Technical School
Sewing Industry Specialties Manager: Ms Ligita Reimane
Address: Ventspils iela 51, Liepāja, LV-3405, Latvia
Phone: +371 63442225, +371 29735843
E-mail: ligita.reimane@lvt.lv
Website: www.lvt.lv

Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia
Address: Pērses iela 2, Rīga, LV-1442, Latvia
Phone: +371 67039499
Fax: +371 67039401
E-mail: liao@liaa.gov.lv
www.liao.gov.lv
www.exim.lv
www.polarisprocess.com

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With over 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in Minsk (Belarus), Beijing (China), Copenhagen (Denmark), Paris (France), Berlin (Germany), Tokyo (Japan), Vilnius (Lithuania), The Hague (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Stockholm (Sweden), London (UK) and Kiev (Ukraine).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

We look forward to helping your company succeed in Latvia!

Representative Offices of Investment and Development Agency of Latvia

Representative Office in Belarus
Address: Посольство Латвийской
Республики в Республике Беларусь
Ул. Дорошевича 6а, Минск 220013,
Беларусь
Phone: +375 172847654
Fax: +375 172847494
E-mail: by@liaa.gov.lv

Representative Office in China
Address: Embassy of Latvia in The
People's Republic of China
71 Greenland Garden, Greenland
Road 1A, Chaoyang District, Beijing,
100016, China
Phone: +86 1064333863
Fax: +86 1064333810
E-mail: cn@liaa.gov.lv

Representative Office in Denmark
Address: Letlands Ambassade
i København
Rosbæksvej 17, 2100 København,
Danmark
Phone: +45 60220751
E-mail: dk@liaa.gov.lv

Representative Office in France
Address: Ambassade de la République
de Lettonie en France
6, Villa Saïd 75116 Paris, France
Phone: +33 153645815
Fax: +33 153645819
E-mail: fr@liaa.gov.lv

Representative Office in Germany
Address: Botschaft der Republik
Lettland in der Bundesrepublik
Deutschland
Reinerzstraße 40/41, 14193 Berlin,
Deutschland
Phone: +49 3060929421
Fax: +49 3060929420
E-mail: de@liaa.gov.lv

Representative Office in Japan
Address: Embassy of the
Republic of Latvia in Japan
37-11 Kamiyama-cho, Shibuya-ku,
Tokyo, 150-0047, Japan
Phone: +81 334676888
Fax: +81 334676897
E-mail: jp@liaa.gov.lv

Representative Office in Lithuania
Address: Latvijos Respublikos
Ambasada Lietuvos Respublikoje
M.K.Čiurlionio gatvė 76,
LT 03100
Vilnius, Lietuva
Phone: +370 52131140
Fax: +370 52131130
E-mail: lt@liaa.gov.lv

Representative Office in the
Netherlands
Address: Ambassade van de
Republiek Letland in het Koninkrijk
van Nederland
Koninginnegracht 27, 2514 AB/s-
Gravenhage, Nederland
Phone: +31 703065007
Fax: +31 703065009
E-mail: nl@liaa.gov.lv

Representative Office in Norway
Address: Republikken Latvias
Ambassade i Kongeriket Norge
Bygdøy Allé 76, Post Box 3163,
Elisenberg, 0208, Oslo, Norge
Phone: +47 22542286
Fax: +47 22546426
E-mail: no@liaa.gov.lv

Representative Office in Poland
Address: Ambasada Republiki
Łotewskiej w Rzeczypospolitej Polskiej
Ul. Królowej Aldony 19,
03-928 Warszawa, Polska
Phone: +48 226164017
Fax: +48 226171106
E-mail: pl@liaa.gov.lv

Representative Office in Russia
Address: Посольство Латвийской
Республики в Российской
Федерации
Ул. Чаплыгина 3, 105062 Москва,
Россия
Phone: +7 4957301834
Fax: +7 4957301834
E-mail: ru@liaa.gov.lv

Representative Office in Sweden
Address: Lettlands Ambasad i
Konungariket Sverige
Odengatan 5, Box 191 67, 104 32
Stockholm, Sverige
Phone: +46 87006311
Fax: +46 8140151
E-mail: se@liaa.gov.lv

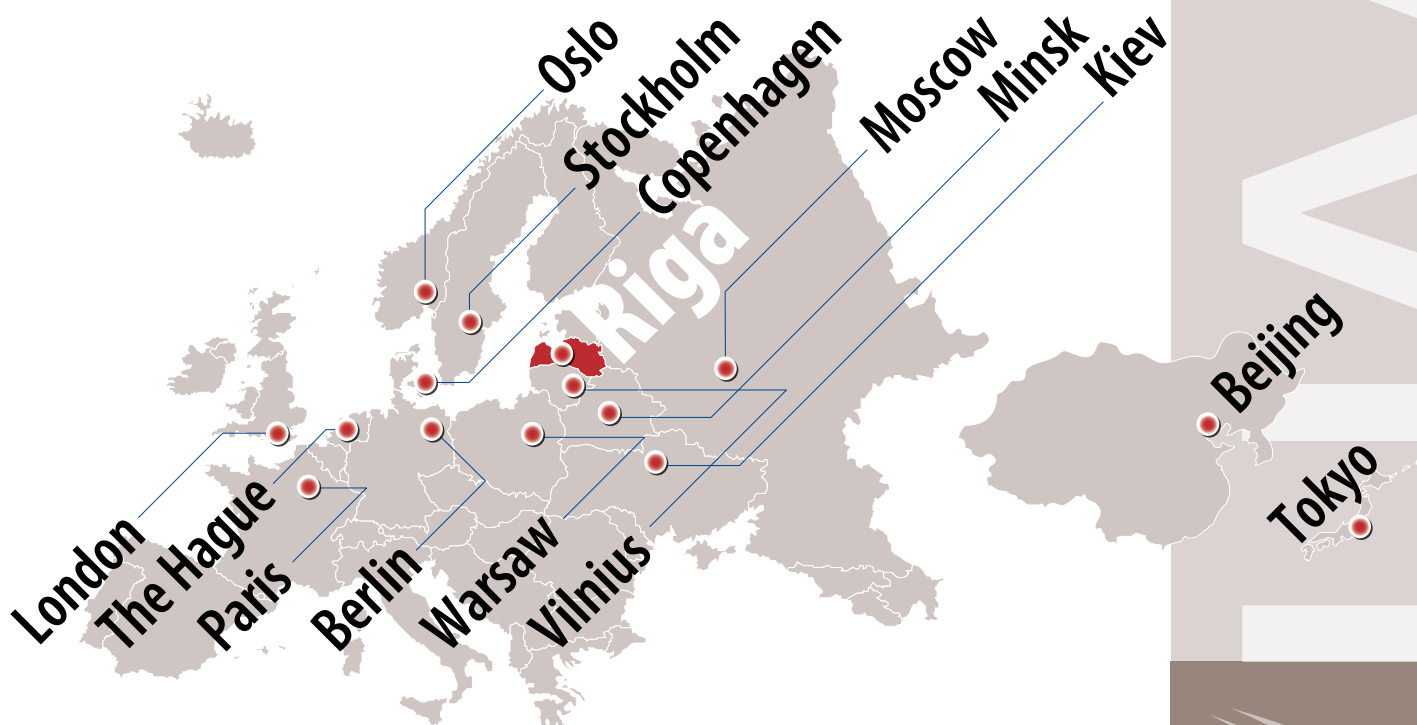
Representative Office in Ukraine
Address: Посольство Латвійської
Республіки в Україні
Вулиця Івана Мазепи 6Б, 01901, Київ,
Україна
Phone: +380 444960203
Fax: +380 444960204
E-mail: ua@liaa.gov.lv

Representative Office in the United
Kingdom
Address: 45 Nottingham Place,
London, W1U 5LY,
United Kingdom
Phone: +44 2075631611
Fax: +44 2073120042
E-mail: uk@liaa.gov.lv

Your best partner in LATVIA for

- Smart investments
- Business and trade expansion
- Commercialization of innovative ideas via EU and private funds

Representative offices



Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

www.liaa.gov.lv/en

twitter:@LIAAglobal

www.polarisprocess.com



Exim

Latvian Export Import Directory
www.exim.lv

The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info – information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!

 **LIAA**
Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

Pērses iela 2, Rīga, LV-1442, Latvia; phone: +371 67039459, fax: +371 67039401, e-mail: exim@liaa.gov.lv, www.liaa.gov.lv

V·O·V·A

L I N G E R I E

Ladies make the world beautiful,
we make the ladies beautiful...



V.O.V.A Lingerie

Legal form: Ltd
Address: Koku street 10,
Liepaja, LV-3405, Latvia
Phone: +371 634 41059
Fax: +371 634 42781
E-mail: info@vova.lv
Website: www.vova.lv

V.OV.A Lingerie is recognized as one of the largest ladies apparel manufactures in the Baltic States. Provides contract - manufacturing services, sales of our classic, fashion and swimwear collections, Privat label service, Franchise and Queen Lingerie retail network.

